

Simplified Charitable Giving

Do Good Better.

Complex Assets
Unlock Giving Potential

THE BEST DAY TO GIVE!

Knowledge is Power.

Scholarships Change Communities



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Simplified Charitable Giving

East Texas Communities
Foundation supports your
charitable goals by helping you
create a giving strategy to
maximize your impact
today, tomorrow and forever.



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2021 IMPACT

TOTAL GRANTS

\$17.2 MILLION

TOTAL FUNDS

425

TOTAL ASSETS
December 31, 2021

\$134 MILLION











Photos clockwise from top:

Gregg County Advisory Committee members Kimberly Fish and Linda Thomas show support for nonprofits on East Texas Giving Day.

Nakariah Turner, recipient of the Sammy Joe Calhoun High School Scholarship at Clarksville High School.

Kyle Penney and Sidney Allen.

Tiffany Kirgan and Kyle Penney present Keelan Erwin the Gladys and Thomas T.B. Stewart Scholarship.

Kyle Penney presents a grant check to Family Promise Executive Director, Doris Ramaly and Rev. Dr. Bill Carroll.



Community Improvment: Through collective giving, the Women's Fund of Smith County transforms the community by funding programs that enrich the lives of women and children in Smith County. Pictured left to right: Beth Filla, Stephanie East, Sherri McElyea, Holly McFarlin, Kristen Ishihara, Courtney Klepfer and Brandy Ziegler at the annual Power of the Purse luncheon.

Human Services: ETCF fund holders quickly responded to help repair damages at East Texas Crisis Center as a result of the winter storms. The shelter was forced to close temporarily due to electricity and water damage related to the storm. Crisis center employees worked with other organizations, such as the Salvation Army of Tyler, to provide a safe environment for those escaping abusive relationships during the closure.

Picture courtesy of Tyler Paper.











Clockwise from top:

Education: Longview ISD Foundation was awarded a grant to their memorial scholarship fund in honor of lifelong Gregg County resident, LeGrande Northcutt. Northcutt was a 1954 graduate of Longview High School.

Human Services: Thanks to a grant from the Bunnie Schulz Memorial Fund, Starbrite Therapeutic Equestrian Center was able to purchase a new Kubota tractor. Starbrite provides equine-assisted activities & therapies for the physical and mental needs of disabled children, adults and veterans.

Arts & Culture: The Evans-Merrick Music Grants Fund awarded a grant to the East Texas Symphonic Band, in support of a free, public concert in Teague Park in Longview, Texas, on the Monday prior to Memorial Day.

Education: Tyler Day Nursery received a grant to provide professional development for teachers. Tyler Day Nursery is the oldest, licensed nonprofit child-care program in the state of Texas.







Plunkett Foundation Awards Grants to Twelve East Texas Nonprofits

Twelve nonprofits serving Gregg, Nacogdoches, Rusk, Smith, and Upshur counties were awarded grants totaling \$100,000 from the T.I. and LaVerne Plunkett Foundation held at East Texas Communities Foundation in Tyler, Texas.

"The Plunkett Foundation has a generous history of supporting East Texas charities," said Kyle Penney, President of East Texas Communities Foundation. "We are honored to continue their work making grants to worthy nonprofits serving our neighbors in need."

Boys and Girls Club of Rusk County received funding to assist with a new summer program aimed at helping students avoid losing ground academically during summer break.

"This grant could not have come at a better time," said Peggy McAlister, Executive Director for the Boys and Girls Club of Rusk County. "Low income youth lose more than two months in reading achievement," said McAlister. "Summer learning losses can stack up from year to year causing kids to get further and further behind. We will use funding from the Plunkett Foundation grant to implement Summer Brain Gain, a summer reading program with a new book presented each week, along with supporting ty assistance for families activities that bring the book to life."

The Boys and Girls Club of Rusk County provides safe facilities and enriching programs for all youth to help them develop the qualities needed to become responsible citizens. Last year, the Boys and Girls Club of Rusk County served approximately 400 students.

T.J. and LaVerne Plunkett Foundation grant recipients for 2021 are:

Rusk County

- · Boys and Girls Club of Rusk County: implementation of summer Brain Gain
- Christian Women's Job Corps of Rusk County: general operating support
- Sonshine Lighthouse Ministries: GED onsite tutoring, smoking and vaping cessation program and general operating support
- Keep Henderson Beautiful: addition of safety features to the playground at Lake Forest Park

Gregg County

- Texas Shakespeare Festival Foundation: Texas Shakespeare Festival Summer Season
 - Family Promise of Longview: rent & utili-

• Salvation Army of Longview: for the Commodities Closet and Food Pantry

Upshur County

•Presbyterian Camps at Gilmont: respite for caregivers of family members with developmental disabilities

Nacogdoches County

- Boys & Girls Club of Deep East Texas: creation of the Torch Club
- Christian Women's Job Corps of Nacogdoches County: general operating support

Smith County

• East Texas Food Bank: general operating support

Photos clockwise from top:

Tony and Sue Wooster and Kyle Penney.

Peggy McCallister, with the Boys and Girls Club of Rusk County and Kyle Penney.

Dana Durman, ETCF Program Officer and Buzz Fullen, Keep Henderson Beautiful.

Photos, top to bottom:

Beth Filla and Ahnise Summers celebrate National Philanthropy Day hosted locally by the Association of Fundraising Professionals, East Texas Chapter.

ETCF Program Officer, Dana Durman is pictured with Troup Municipal Library Director, Melanie Brumit receiving a check from the Tyler Library Fund at ETCF.

Kay Latta, Laura Zorn, Dr. Paul Latta, Whitney Patterson, and Patrick Willis gather at ETCF's annual Because of You reception.

ETCF board member, John Jones and wife, Lisa, at ETCF's annual Because of You reception.

Kathryn Martinez, Beth Filla, the Honorable Judith K. Guthrie, and Barbara Bass at the Women in Tyler, *Women Who Turned the Table* luncheon. Judge Guthrie was recognized as the first ever recipient of the "Judith K. Guthrie Legacy of Service Award."

Josefat Covarrubias was the recipient of the Earl Campbell Tyler Rose High School Scholarship. Pictured with Josefat are his parents, Maria and Victor Covarrubias.

Kyle Penney, Joyce Bufford and Betsy Brush Hahn discuss the vital role women play in philanthropy and family health, while filming a promotion for the University of Texas at Tyler, School of Medicine.

New Texas Sinfonia held a Fiddle Zoo for Kids at the First Presbyterian Church of Tyler. The free event encouraged kids to play a varity of string instruments under the supervision of professional musicians. The event received a grant from the Evans-Merrick Music Fund held at ETCF.





















Photos top to bottom:

The gardens on the campus of Tool Elementary School have provided a bountiful first year with over 500 pounds of food harvested and donated to the Community Food Pantry in Tool.

Fran Sonka, longtime Tool, Texas, resident and garden namesake, was honored at the garden opening dedication ceremoy.

Tool Elementary School students learn about seed germination and soil preperation.

Growing Collaboration

Tool Elementary School kicked off the school year with a new teaching tool. A partnership between the Malakoff Independent School District and local Henderson County nonprofits launched the creation of an outdoor garden classroom focusing on the benefits of sustainability, community improvement and nutrition.

The outdoor classroom, named Miss Fran's Teaching Garden, was made possible through collaboration between Cedar Creek Garden Club, Tool Elementary School and the Community Food Pantry in Tool. Funding for the project was provided in part by a grant from the Edwin A. "Blue" and Janice Owen Miller Charitable Fund held at East Texas Communities Foundation in Tyler, Texas.

"Innovative projects like Miss Fran's Teaching Garden would have been the exact type of project that the Millers would have supported in their lifetime," said Kyle Penney, President of East Texas Communities Foundation (ETCF). "ETCF is pleased to be able to fulfill the Miller's legacy by supporting this outdoor classroom project that will provide hands-on learning to the students and benefit the community for years to come."

Brandi Sutton, Principal of Tool Elementary School, has always envisioned an outdoor learning space for her campus. "A garden had always been on my wish list," said Sutton. "When I received the call from the Cedar Creek Garden Club, I knew this was the bridge needed to make my dream a reality."

Debbie Bozeman-Zook, newly-elected President for the Cedar Creek Garden Club said lessons will line up with the curriculum teachers are already teaching. Specific topics will vary by grade level, with younger children learning about colors of the garden and counting plants. Older students will learn more math and science-based topics, such as how many plants will fit into a certain area and plant life-cycles.

Miss Fran's Teaching Garden is named in honor of long-time Tool resident and community leader, Fran Sonka. Ms. Sonka retired to the Tool community in 1991 and went on to serve on the City Council for 17 years, two of those as mayor. After the opening of Tool Elementary School in 2007, Ms. Sonka made it a point to greet the students with a hug every morning as they entered the school. "I can't say enough about the impact Fran has had on our students," said Sutton. "Naming the garden in her honor is only fitting."

Organizers plan for the garden to not only provide opportunities for the students, but the community itself. "Our goal is to harvest and distribute fresh produce for the food pantry to serve our most vulnerable in the community," said Bozeman-Zook. "That's when collaboration with the Community Food Pantry will play a big part in this partnership."











Photos left to right:

Family that received support from Boo's Battle Support Fund.

ETCF Program Officer, Dana Durman presents a grant check to representatives from Boo's Battle Support Fund.

Boo's Battle Support Fund was founded in memory of Brandi 'Boo' Mills who lost her battle with metastatic breast cancer in 2017.

Shelby County Nonprofits Receive Grants From Harris Fund

Grants from the John Harris Community Fund were awarded to Boo's Battle Support Fund, Shelby County Outreach Ministries, Inc., Shelby County Children's Advocacy Center, CASA of Deep East Texas and East Texas Food Bank.

"Boo's Battle Support Fund provides financial assistance to local individuals or families battling cancer," said Judy Monroe, volunteer with Boo's Battle. "Whatever the family needs – be it gas cards, groceries or rent – we will provide financial support to ease their burden."

Boo's Battle Support Fund helps on average 35 families a year with financial support. "In the past we have held fundraisers to raise money," said Monroe. "With COVID, we have had little opportunity to raise funds but the need has not gone away. Receiving this grant from the Harris Fund will help families who are dealing with so much right now. It's truly a blessing."

"Receiving this grant from the Harris Fund will help families who are dealing with so much right now. It's truly a blessing."

> - Judy Monroe, Volunteer with Boo's Battle Support Fund

"John Reagan Harris was a generous benefactor, giving both his time and his resources to many groups and worthy causes in and around the town of Center," said Kyle Penney, President of ETCF. "The John Harris Community Fund was established to support worthy projects which benefit the Center, Texas community."



ETCF staff distributed yard signs to participating nonprofits during a drive-thru sign pickup.

The Best Day to Give.

Charities in East Texas benefited from the generosity of more than 5,800 donors during East Texas Giving Day, the region's dedicated day of giving to support local nonprofits.

The online fundraising effort began at 6:00 a.m. on Tuesday, April 27th, and ended at midnight. Donors contributed \$2,810,647 to support the causes they care about in 32 East Texas counties.

During East Texas Giving Day, nonprofit organizations encouraged their donors and the public to make charitable donations online at www.EastTexasGivingDay. org. Donors could choose from among 258 participating charities, and make donations starting at just \$10. Throughout the day, some donations were eligible to be matched by donations already pledged by individuals to select nonprofits.

East Texas Giving Day supported nonprofits of all sizes. Bowie County charities led the charge with Texas A&M University-Texarkana receiving the most overall contributions with a total of \$141,749, followed by Texarkana College Foundation raising \$109,028 and Breckenridge Village of Tyler, based in Smith County rounding out the top 3 spot with \$107,155.

Media sponsors around the region for East Texas Giving Day included: KYTX CBS19, KETK NBC 56, KFXK Fox 51, ArkLaTex.com NBC 6, KLTV ABC 7, KTRE ABC 9, Jack FM 106.5, KYKX 105.7, KVNE 89.5 and KGLY 93.1, Mix 107.7 and KOYN 93.9, KALK 97.7 and KSCN 96.9, KISS FM 92.7, KICKS 105.1, Townsquare Media, The Tyler Loop, Tyler Today Magazine, 4 States Living, Texarkana Today, Tyler Vault and M Roberts Digital. Media sponsors helped publicize giving day with online public service announcements and live broadcasts throughout the day.







$\label{prop:photos} \textbf{Photos top to bottom:}$

Staff and volunteers at Bethesda Health Clinic embrace the fun of East Texas Giving Day.

East Texas Communities Foundation Board Chair, Tiffany Kirgan posses with fellow board member Peter Boyd on Giving Day. ETCF hosted several
Facebook Live events to
promote giving and provide updates on Giving Day.
Current Tyler Mayor, Don
Warren and former
mayor, Barbara Bass, shared
a segment with Kyle Penney
as they discussed the giving
nature of East Texas residents. Jordan Sherrod with
M. Roberts Media helped
facilitate the Facebook Live
events.

FUND TYPES

People look to East Texas Communities Foundation to help fulfill their charitable and financial goals. Often, people are looking for advice on how to address an issue or support an organization that is important to them. Donors can use personal assets – such as cash, securities, business interests, real estate, mineral interests, retirement distributions, etc. – to support their philanthropic interests. ETCF works with individuals, families, businesses, and nonprofit organizations, to help determine which of our five fund offerings would help them meet their charitable goals now and in the future.

DONOR-ADVISED FUND

Donor-Advised Funds are a flexible and easy way to support the organizations and issues you care about—both now and in the future. As a donor, you may make gifts to your fund at any time, taking a tax deduction for the year in which the gift is made. You, or your designated advisor, may then make grant recommendations from the fund at any time to charities of your choice. A Donor-Advised Fund may be created by an individual, family, group, or organization to support public charities. Donor-Advised Funds can be a useful tool to implement when creating your estate plan.

SCHOLARSHIP FUND

Scholarships are often established by individuals or organizations to support academic interests or to memorialize a loved one. Scholarship funds provide deserving student's the opportunity to attend a certain school or pursue a field of study which was meaningful to a donor. Businesses and civic groups may set up scholarship funds to encourage students to pursue a particular field of study, honor a founder or long-time employee, or to encourage the next generation of community leaders.

DESIGNATED FUND

A Designated Fund can be customized to support several specific charities or make grants within a predetermined field-of-interest or for a specific project. A designated fund may utilize an advisor, a committee, or a prescribed formula to make annual grants as appropriate to fulfill the charitable objectives of the donor. A Designated Fund may be established with a limited duration or endowed to provide perpetual support.

NONPROFIT FUND

Nonprofit organizations and/or their donors can establish a short-term fund or permanent endowment fund to support a single charity. ETCF provides investment management and can help charities receive complex assets such as real estate or business interests. An endowed fund sends the message to the community that an organization is building for the future, while a non-permanent fund can be used to address current needs.

UNRESTRICTED FUND

The Unrestricted Charitable Fund offers the broadest option for charitable giving in your community. This fund is used to address East Texas communities' most pressing needs, as those needs change over time. By making a gift or bequest to the unrestricted fund, you are helping support East Texas charities—forever.

Get started today with a fund at...



www.ETCF.org

East Texas Communities Foundation supports philanthropy by offering simple ways to achieve your charitable goals both now and into the future.

Call 903.533.0208 to set up an appointment to learn more.













Designated Funds

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Donor-Advised Funds are flexible and easy ways to support the organizations and issues you care about—both now and in the future. As a donor, you may make gifts to your fund at any time, taking a tax deduction for the year in which the gift is made. You, or your designated advisor, may then make grant recommendations from the fund at any time to charities of your choice. A donor-advised fund may be created by an individual, family, group, or organization to support public charities. Donor-Advised Funds can be a useful tool to implement when creating your estate plan.



A donor can donate cash, publicly trade securities, real estate, mineral interests, or business interests.

Donors may be eligible for an immediate tax deduction in the year the donation is made.

Donors can support IRS-qualified public charities with their donor-advised fund by submitting a grant recommendation either online or by submitting a written form by email or fax.

Donors can make additional contributions over time, when the timing makes sense to meet financial, tax or charitable objectives.

While you're deciding which charities to support, your donation can potentially grow tax-free based on your investment preferences, making available even more money for charities.

ETCF offers three investment strategies managed by an outside professional firm. Each of the investment portfolios has an actively managed and passive index fund option. If your fund balance is over \$500,000, you can recommend your trusted wealth advisor to work with ETCF to manage the fund.

Our investment committee works closely with all advisors, ensuring transparency and adherence to ETCF policies and procedures.

ETCF offers a growing suite of donor services that help make your philanthropy more effective and our community stronger.

Once you submit a grant recommendation, we take care of the details: checking the nonprofit status of the organization, followed by sending the grant check and acknowledgment letter. You have 24/7 access to our online grant-making platform where you can view your giving history, fund balance and recommend distributions to nonprofits. Grants can also be made anonymously.







Photos top to bottom:

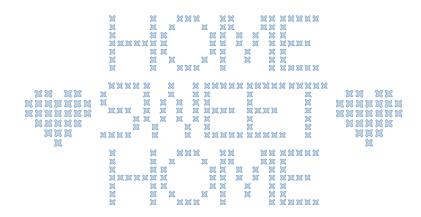
Anna Davis, home owner whose home was ravaged by an electrical fire.

The Davis home in Palestine, Texas prior to being repaired as part of Habitat for Humanity of Smith County's critical repairs program.

Newly remodeled handicap accessible bathroom inside the Davis home.

"You are my brothers and sisters in Christ. I can never repay you, but I can say thank you."

- Anna Davis, client of Habitat for Humanity of Smith County.



Anna Davis loves sitting on her front porch with her grandchildren.

"We enjoy the sounds of our neighborhood. The birds sing, cars drive by and neighbors wave. It is relaxing," said Davis. "My home is my blessing."

A blessing that she almost lost due to an electrical fire.

"We lost everything, mostly due to smoke damage." said Davis. "It was hard to believe we could lose it all so fast."

The Davis family lived for a short time in a hotel and then on and off with family in the area but when a family member was diagnosed with COVID, they had no other option but to move back into their fire damaged home.

"Our neighbor was gracious enough to allow us to run an extension cord from their home to ours to power a few items and we also used their water," said Davis. "It was hard but we knew it was only a temporary fix. We prayed for someone to help us get our house back."

Help did come in the form of the Critical Repair Program of Habitat for Humanity of Smith County. The program provides assistance to lower income East Texans through grants that pay for much needed repairs. The program helped the Davis family repair their homes electrical system, plumbing and water lines but the walls and ceilings remained unfinished.

Just before Christmas an anonymous donor at East Texas Communities Foundation stepped in to assist with the last of the repairs. "It felt good to connect the donor with this need," said Beth Filla, Donor Relations specialist. "Donor-Advised funds are perfect in these kinds of situations because the money is there, already set aside for charitable purposes like this. Once the recommendation was issued, we were able to get a \$10,000 grant out quickly to Habitat for the critical repairs program."

Funds from the ETCF grant were used to replace sheetrock, paint walls, provide a handicapped accessible bathroom with walk-in shower, and screen in the front porch.

While sitting on her porch, Mrs. Davis reflected over the past year and the events that took place. She said that there were still a few things they wanted to make improvements on in the house but she couldn't imagine how much better things were since the fire. When she thought about the donor that helped her family when they needed it most, Mrs. Davis said, "You are my brothers and sisters in Christ. I can never repay you, but I can say thank you."

Establishing a Scholarship Fund.

Scholarships are often established by individuals or organizations to support academic interests or to memorialize a loved one. Scholarship funds provide deserving students the opportunity to attend a certain school or pursue a field of study which was meaningful to the donor. Businesses and civic groups may also choose to set up scholarship funds to encourage students to pursue a related field of study, honor a founder or long-time employee, or to encourage the next generation of community leaders.



ETCF staff will walk you through the process of naming and creating a scholarship fund so that it meets your charitable goals.

You may create your scholarship through a variety of contributions including cash, real estate, securities, business interests, mineral interests or retirement assets.

The minimum for an endowed scholarship is \$10,000.

When you create your fund at ETCF, a public charity, you may be eligible for a tax deduction for contributions up to 30% of your adjusted gross income (AGI) for certain appreciated assets or 60% of AGI for gifts of cash.

ETCF staff work diligently to administer the scholarship program and make sure it achieves your charitable objectives. Students apply through an online application portal which allows them to qualify for multiple awards from our many unique scholarship funds.

ETCF staff work with donors, recruit volunteers and facilitate the evaluation committees to review the scholarship applications and recommend recipients.

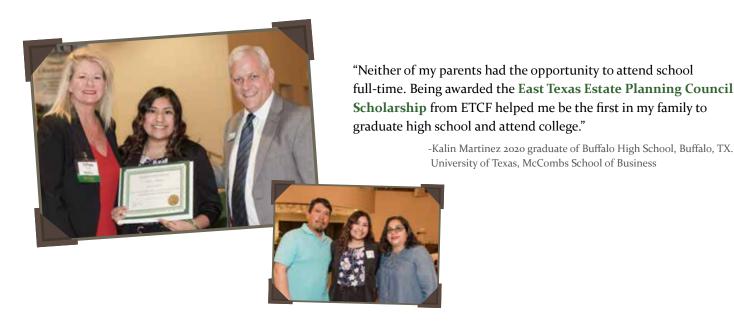
Recipients are awarded scholarships based upon criteria established by the donor at the time the fund is created.

Once scholarships are awarded, ETCF staff notify the students and their school administrators.

ETCF celebrates the accomplishments of these hard-working students by hosting a reception in May.

Donors, ETCF board, staff, and family of the recipient are invited to take part in celebrating the student's success.

ETCF distributes the scholarship funds directly to the institution that the recipient plans to attend. ETCF staff also follow up with students if the scholarship is renewable.



Spring is Scholarship Season

East Texas Communities Foundation awarded \$348,500 in scholarships to high school and college students across East Texas for the 2021-22 school year. Scholarship amounts range from \$500-\$5,000 per student, from 68 different scholarship funds at ETCF.

"East Texas Communities Foundation is honored to help these deserving students continue their education. It is our privilege to fulfill the charitable goals of the many individuals, organizations, and families who have made it possible," said Kyle Penney, President of East Texas Communities Foundation. "Each year we are impressed with the quality of students applying for these funds. The donors who have invested in these students through the creation of scholarship funds have given a lasting gift to all East Texans."

ETCF recognized 128 new recipients of scholarships and 56 renewing scholarship recipients. Over 1,200 applicants applied for available scholarships this year.







Establishing a Nonprofit Fund.

Organizations and individuals can establish a nonprofit fund to help provide essential funding to support their mission now and - forever. Establishing a nonprofit fund can grow annual revenue for an organization while also providing reliable, consistent funding.



A nonprofit fund with ETCF allows the nonprofit organization to focus on building an endowment or an operational reserve, without the burdens of managing one.

The professionally managed fund remains fully accessible to the nonprofit based on their intentions for endowment or short term support.

Having an operating reserve set aside can help stabilize a nonprofit's finances by providing a cushion against unexpected events, losses of income, large

unbudgeted expenses, etc.

Nonprofit funds can be created by the nonprofit or initiated by a donor.

ETCF is equipped to handle a variety of gifts including publicly traded and closely held securities, real estate, life insurance, and other types of complex assets.

ETCF has the policies in place to accept the most complex assets, allowing nonprofit staff to remain focused on their mission.

Having a nonprofit fund frees the organization from the responsibility of actively managing investment portfolios and investment managers.

With more than \$100 million in assets, investing with ETCF allows the fund to benefit from pooled investment opportunities.

Partnering with ETCF also gives a nonprofit access to planned giving strategies and support at no extra cost.

Our staff can provide educational content for staff and board on how to set-up and promote planned giving campaigns.

Our team can also be available to meet with nonprofit staff and donors of an organization to work on planned giving and other complex gift options.





Literacy Council of Tyler (LCOT) began in 1990 as an adult basic literacy program, but quickly expanded to offer English as a second language (ESL). Between 2000 and 2012, the board of LCOT created a trio of nonprofit funds to provide long-term and short-term stability for the organization.

"Having an endowment as well as a cash reserve fund, provides our organization and donors confidence about our future," said Whitney Patterson, Executive Director for the Literacy Council of Tyler. "By creating these funds, we feel blessed that future boards will have the flexibility to provide innovative programming while still meeting the annual fundraising goals of our organization."

"Having an endowment as well as a cash reserve fund provides our organization and donors confidence about our future."

> - Whitney Patterson Executive Director of Literacy Council of Smith County

Founded in 2003, Bethesda Health Clinic's mission is to provide affordable healthcare for uninsured working adults. In 2014, the Bethesda Health Clinic Endowment Fund was created at ETCF to support programs and services of the clinic.

"For over 18 years, Bethesda Health Clinic has served as an important safety net for uninsured members of our community," said Executive Director John English. "Gifts to our endowment ensure the clinic will remain a valuable medical resource for years to come and provide the most vulnerable with the opportunity to live a healthy, productive life."















Photos top to bottom:

Musicians preform at ETSO Symphony in the Park, held in Tyler, Texas, in early September 2021.

ETSO's music director, Richard Lee, leads the muscians in a classical piece.

ETSO musicians gather to perform at their first public concert since the pandemic began in 2020. *Pictures courtesy of Efrain Sain*.

THE SOUND OF MUSIC

After 18 months of silence, the East Texas Symphony Orchestra assembled at Bergfeld park in Tyler, Texas, to perform their first public concert since the COVID-19 pandemic began.

The Evans-Merrick Music Grant Fund, held at East Texas Communities Foundation (ETCF) in Tyler, Texas, awarded a grant to the East Texas Symphony Orchestra (ETSO) for 'Symphony in the Park'. The free concert featured patriotic music as well as popular pieces from Broadway shows and movies.

"We were very thankful for the Evans-Merrick grant which helped bring this project to fruition," said Robin Hampton, Executive Director of the East Texas Symphony Orchestra. "This concert was the first time our musicians have been together on stage since February 2020. We wanted to hold an event celebrating the strength and resilience of East Texans after a most unprecedented year and a half."

The event took place on the Centene Stage at Bergfeld Park with ETSO's Music Director, Richard Lee leading the intimate group of musicians. Concertgoers stretched out on picnic blankets to enjoy the evening with friends and family.

ETSO Executive Director, Robin Hampton, said, "Our musicians were excited to be back on the stage and back under Richard's direction. This concert is a gift to the community. A way to celebrate the joy of music and collective experiences that we have all missed due to the pandemic"

The purpose of the Evans-Merrick Music Grant Fund is to support and encourage traditional or classical music activities that are offered free to the public across the East Texas region.

Evans-Merrick Music Grant recipients for 2021 include: LeTourneau University, for The Spring Masterworks Concert; Mount Vernon Music Association for a Children's Concert featuring newly commissioned piece for string quartet; East Texas Music Teachers Association, to commission a composer and host a composer workshop; Longview Symphony, to support education and music appreciation in the community; and New Texas Sinfonia Fiddle Zoo for Kids.

Establishing a Designated Fund.

Designated funds provide opportunities for donors to "designate" the specific charity (or charities), field of interest, or programmatic area they wish to support. A designated fund may use a committee, advisor, distribution formula, or competitive grant process to make grant distributions. ETCF will work with you to define and set the parameters of the fund. Once the fund is active, you get to sit back, relax, and watch the good work being done. Your charitable giving will be done automatically.



ETCF staff walk donors through the process of creating and naming the Designated Fund. We work closely to define the parameters of the fund, including the charities supported, field of interest, geographic area, or other specific interest, so the fund will meet your charitable goals.

A Designated Fund can also be the beneficiary of a remainder interest from a Donor-Advised fund, securing a legacy of support for a period of time or in perpetuity. With more than \$100 million in assets, investing with ETCF allows a fund to leverage and benefit from pooled investment opportunities.

Designated funds can be created through a variety of contributions, such as cash, real estate, mineral interests, and retirement accounts.

ETCF offers a range of investment strategies managed by an outside firm and overseen by an investment committee.

If your fund balance is over \$500,000, you can recommend a trusted wealth advisor to work with ETCF to manage the fund. Designated funds are one of ETCF's most flexible giving instruments.

ETCF staff will fulfill the granting guidelines of the fund that were established at the fund's creation.

ETCF will facilitate any necessary committee meetings, grant applications, etc., and ensure distributions are made per fund guidelines.

ETCF will also coordinate with the recipient nonprofits to receive reports and updates regarding how the funds were used.

Why choose ETCF? Compare your options.

ETCF is a public charity, governed by a board of community leaders. We offer several advantages not available to private foundations- for example, higher tax deductibility for charitable contributions and professional administrative support. A comparison of your charitable options can be reviewed below.

Gifts-Options and Considerations	Direct Gift to Charity	Private Foundations	East Texas Communities Foundation	Supporting Organizations		
Amount Deductible						
Publicly Traded Securities	FMV*	FMV*	FMV*	FMV*		
Other Appreciated Property	FMV*	Limited to Cost Basis	FMV*	FMV*		
Percentage Limitations						
Cash Gifts	60% of AGI**	30% of AGI**	60% of AGI**	60% of AGI**		
Appreciated Property	30% of AGI**	20% of AGI**	30% of AGI**	30% of AGI**		
Other Considerations						
Excise Tax on Investment Income	No Investment Income	1.39%	None	None		
Excess Business Holding Limitations	Yes	Yes	Yes	Yes		
Donor Control	Full	Legal	Advisory	Donor can be minority board member		
Anonymity	Yes	No. Must file detailed re- turns on grants, investments, fees, salaries, etc.	Yes. Donors and grants can be private. Foundation can serve as a buffer between donor and grant-seekers	Limited		
Distribution Requirement	No	Yes– 5% annually	No	No		
Incorporation, Tax Exemption, Audit/ Tax Returns, Directors/ Officers Insurance, Grants Management, Compliance	Not Applicable	Responsible for all functions; foundations less than \$3 million have average expenses ranging from 3-5%, decreasing as the assets grow larger	ETCF handles all administration and investment management with a tiered fee ranging from 1.00 -2.25%, decreasing as the assets grow larger depending on the choice of investments.	Attached to Communities Foundation yet remains independent- fees are generally between private foundations and communities foundations		
Primary Disadvantages	Timing –Gift must be made in same year as income to maximize tax benefits	Compliance, tax reporting, annual payout requirements, tax on investment income, contribution restrictions.	Advisory vs. Ownership control	Minority control, does not eliminate separate accounting and tax reporting		
Primary Advantages	Control, family identity	Control, independence, family identity, administrative compensation permitted	Deductibility, nonprofit knowledge, flexibility, per- manence, tax-free growth and no administration	Deductibility, separate board, family identity, more apparent control		

Make a Difference- Exactly As You Intend

Grants from funds held at ETCF are directed to a variety of charitable purposes. If you are seeking a meaningful way to provide ongoing support for a charitable organization or purpose close to your heart, please consider the benefits of creating your own named fund at East Texas Communities Foundation. We welcome the opportunity to help you custom design a fund that will make a difference today and for the future—exactly as you intend.

PARTIAL LIST OF ETCF FUNDS

Donor-Advised Funds

Adams Family Donor Advised Fund Sidney and Anna Lee Allen Charitable Fund Melinda and Rick Allen Charitable Fund Anderson-Vukelja Donor Advised Fund Jeff and Sissy Austin Donor Advised Fund Lance and Kandis Autrey Charitable Fund Jeff and Jackie Badders Charitable Fund Bagot Family Charitable Fund Edgar and Lisa Baker Charitable Fund Barker Family Foundation Glenda Barrett Charitable Fund Barbara and Billy Bass Charitable Fund Lisa and David Beaird Donor Advised Fund Beryl Berry Donor Advised Fund Carl and Evelyn Bochow Donor Advised Fund Thomas W. Bochow, MD Donor Advised Fund Marilyn Joan Brinkman Donor Advised Fund Brad and Ann Brookshire Donor Advised Fund Tim and Michelle Brookshire Family Fund Brown Family Donor Advised Fund Frank J. Budde and Marilyn Budde Fund Lauren Buford Donor Advised Fund Joyce Buford Donor Advised Fund Steve and Penny Carlile Charitable Fund Dirk and Patti Coleman Charitable Fund Cordell Family Donor Advised Fund Betty Danielson Memorial Fund for Youth Suzanne Hunt Davis Donor Advised Fund

Denárii Fund
Dent Charitable Fund
Dent Charitable Fund
Warleen Draper Donor Advised Fund
Jimmy and Gail Evans Charitable Fund
Larry and Dana Fleming Charitable Fund
Johnna and Kevin Fullen Charitable Fund
Johnna and Kevin Fullen Charitable Fund
Gertrude Windsor Garden Club Fund
Gerard Family Donor Advised Fund
Emily and Gerald Gibson Fund
Doris Evans Gillis Charitable Fund
Dr. and Mrs. Charles Gordon Donor Advised Fund
Jim and Leigh Gomillion Charitable Fund
Dr. and Mrs. Charles Gordon Donor Advised Fund
Joyce and Zelick Greenberg Donor Advised Fund
Fred and Ginger Haberle Charitable Fund
Roy and Helen Hallmark Fund
Brian & Jan Hancock Donor Advised Fund
Don and O'Marie Harvey Charitable Fund
Tim Hayward Medical Lecture Fund
Steve and June Hillis Family Charitable Fund
Presley C. and Virginia B. Hudson Donor Advised Fund
Hurst Family Fund
H.T. and Laura Hyde Charitable Fund

Mary C. Decker Charitable Fund

Robert B Irwin Foundation
Jackson Family Charitable Fund
Jasper Ventures Employee Match Program Fund
Erin and Brent Jasper Charitable Fund
Carrie-Ann and Jason Yearty Charitable Fund
Jasper Family Fund

Jane E. and Les Campbell Charitable Fund Jon and Susan Jasper Charitable Fund Phil and Sharon Jenkins Charitable Fund John and Lisa Jones Charitable Fund Karen Faulkner Key Donor Advised Fund Elizabeth Faulkner Kirwan Donor Advised Fund Richard and Susan Knarr Charitable Fund Lowery Donor Advised Fund Rod and Merle Mabry Family Charitable Fund

Jack and Glenda Mann Donor Advised Fund Matthews Family Charitable Fund Mauldin Family Donor Advised Fund McCook Family Giving Fund Michael and Fritter McNally Donor Advised Fund McSwane Family Charitable Fund Vicki and Tony Morgan Charitable Fund

Vicki and Tony Morgan Charitable Fund
Stacy and Reid Martin Family Charitable Fund
F. William and Mary Jo Martin Donor Advised Fund
Niblack Charitable Fund

Nichols Family Fund LeGrande and Cassandra Northcutt Donor Advised Fund Olivia Smith "For Good" Donor Advised Fund

Louis and Peaches Owen Donor Advised Fund P&G Donor Advised Fund Julie and Terry Pace Charitable Fund Pangburn Charitable Fund Larry and Rhonda Parker Charitable Fund Nancy & Robert Patterson Charitable Fund exas Pioneer Foundation Charitable Fund William Pirtle Donor Advised Fund Rex and Janice Pritchard Charitable Fund Putman Family Charitable Fund Raabe Family Charitable Fund Ramey Family Fund Riehm Family Fund Riestenberg Family Charitable Fund Cynthia and Whit Riter Donor Advised Fund Meg and Dan Robertson Charitable Fund Ken and Joyce Roddy Donor Advised Fund Rick and Jane Rogers Charitable Fund John and Carol Ann Rowland Charitable Fund Sam Roosth Foundation Fund Scholtes Family Charitable Fund Bunnie Schulz Memorial Fund Gail and Roy Sloan Jr. Charitable Giving Fund Fred and Carol Smith Family Donor Advised Fund Pam and Thomas Smith Donor Advised Fund Sneed Family Charitable Fund
Stephens Family Fund
Paul and Carla Szafran Charitable Fund
Summers Foundation T.L.L. Temple Foundation Community Fund Tokoph Family Charitable Fund Ashley Prothro Trant Charitable Fund Justin Paul Walker Fund Harry and Gail Wallace Donor Advised Fund Cecil and Bernie Ward Family Donor Advised Fund Amy and Tom Woldert Donor Advised Fund Kim and Greg Wright Charitable Fund

Designated Funds

American Freedom Museum Designated Fund Baxter Family Charitable Fund Brownsboro ISD Education Foundation Budde Family Designated Fund Burt and Nancy Marans Charitable Fund Carolyn F. Hyman Fund Choir School of East Texas Scholarship Fund City of Tyler Park Foundation Cloptin-Honc Family Fund Connie Wakefield Fund D. Coulter Templeton Fund Dennis and Terry Darryl Temple Beth El Donor Designated Fund Edwin A. 'Blue' and Janice Owen Miller Charitable Fund Evans-Merrick Music Grants Fund Gideon's Restoration Camp Fund Greater Longview United Way Reserve Fund Harris Community Fund at ETCF Support Foundation Impact Van Zandt Fund Janette L. Collard Faith Baptist Church Designated Fund John Harris Community Fund John Wingate Truitt Log Cabin Fund Judge Carole Clark Trauma-Informed Training Fund Luther's Children Educational Fund Macy Chenevert Memorial Fund for Courageous Youth Mrs. AD Francis Endowment Fund Nacogdoches HOPE Designated Fund Northeast Texas Public Health District Fund Oil Patch Benevolence Fund Palestine University Academy Fund Paulette Duncan Charitable Fund R.F. and Jessie Shaw Fund Robert Eric Farmer Memorial Fund Rogers-Jackson Pet-A-Palooza Fund Roy & Betty Erickson Charitable Fund for Nursing Smith County Bar Foundation Designated Fund Smith County Disaster Relief Fund T.J. and LaVerne Plunkett Foundation The Bozman Family Fund Tributary Retreat Center Donor Designated Fund

Tyler Area Healthcare Workers Support Fund Tyler Biking/Hiking Trails Fund Tyler Library Foundation Fund UT Tyler Palestine Campus Designated Fund Winnsboro Community Resource Center Designated Fund

Nonprofit Funds*

American Freedom Museum Endowment Fund Alzheimer's Alliance of NE Texas, Inc. Endowment Fund The ARC of Smith County Endowment Fund C.C. and Brenda Baker Endowment for PATH Bethesda Health Clinic Endowment Fund A. M. and Lillian Brown Memorial Fund Cancer Foundation for Life Endowment Fund Children's Village Endowment Fund The Children's Park Endowment Fund Choir School of East Texas Endowment Fund Camp Tyler Outdoor School Endowment Fund Discovery Science Place Endowment Fund Edgewood Heritage Park Permanent Endowment East Texas Crisis Center, Inc. Endowment Fund East Texas Cyris Center, Inc. Endowment Fund East Texas Symphony Orchestra Endowment Fund East Texas Symphony Orchestra Endowment Fund East Texas Symphony Orchestra Endowment Fund East Texas Pundowment Fund East Texas Pundowment Fund East Texas Pundowment Fund East Texas Fundowment Fund East Texas Pundowment Fund East Texas Fundowment Fundowment Fund East Texas Fundowment Fundo

John Evans Endowment for the Benefit of the East Texas Symphony Orchestra Association First Baptist Downtown Missions Ventures Endowment Fund Arnold T. Sikes Memorial Endowment for the

Arnold T. Sikes Memorial Endowment for the First Tee of Greater Tyler Greater Longview United Way Endowment Fund Habitat For Humanity Of Smith County, Texas Endowment Fund

Helen Graham Endowment
Historic Tyler, Inc. Endowment Fund
Hospice of East Texas Endowment Fund
Heart of Tyler Endowment Fund
Ben E. Jarvis Endowment Fund
Junior League of Tyler Beverly Beaird Scholarship

Endowment
Lindale ISD Education Foundation Endowment Fund

Lindsey Police and Firemen's Endowment Fund
Literacy Council of Tyler Funds
Longview Faithful Shepherd Foundation
Meals on Wheels Endowment Fund
The Mentoring Alliance Endowment Fund
Martin Family Fund for the Unitied Way of Tyler/Smith County
Nacogdoches Area United Way Endowment Fund
New Creation Foundation Endowment
Newgate Mission Endowment Fund
PATH Endowment Fund
Riter-Beaird Endowment Fund for East Texas Crisis Center

Area-locatio Endowniest Fund of East Lexas Crisis Center Jerald B Sanford Gregg County Animal Shelter Endowment Tyler/Smith County Juvenile Attention Center Smith County Bar Foundation Endowment Fund Mary John Spence Endowment

Bill R. Swetmon Educational Endowment Fund Mr. & Mrs. Bob Herd Fund The Texas Chest Foundation Fund Flanagan Nursing Scholarship Fund Genecoy Memorial Fund

McCary Heart Endowment Fund Hilman O. McKenzie Fund Isadore Roosth Fund Whitt Memorial Scholarship Fund

Tyler Civic Theatre Endowment Fund
Therapet Endowment Fund
Tab and Bonnie Beall Tyler ISD Foundation Endowment
Tyler ISD Foundation Endowment Fund
John L. and Mary M. Tracy Endowment Funds
John Wingate Truitt Log Cabin Endowment Fund

Trinity School of Texas Unrestricted Endowment Tyler Day Nursery Endowment Tyler Rotary Foundation Endowment Fund United Way of Tyler/Smith County Fund Winnsboro Center for the Arts Endowment

Band of Angels Memorial Scholarship Carolyn and J.D. Jones Agricultural Endowment Fund Thurma Rhoades Girls Althelic Scholarship Endowment Anna Wegener Memorial Camp Scholarship Windridge Therapeutic Equestrian Center of East Texas Fndowment Fund

Women's Fund of Smith County Funds

Scholarship Funds

Art Excellence Scholarship Fund Partners in Arts Scholarship Fund Barbara Bass Community College Scholarship Fund Brook Hill Founder's Scholarship Fund David G. and Jacqueline M. Braithwaite Scholarships Hugh P. Brown Memorial Scholarship Dr. Elbert H. Caldwell Scholarship Fund Sammy Joe Calhoun Clarksville High School Scholarships Adam Carroll Scholarship Fund Citizens 1st Bank/Perkins Family Foundation State Employees' Children's Scholarship Fund Donald Scott Cooper Nursing Foundation Frances Cowan Gibson Fine Arts Scholarship R. Don Cowan Music & Performing Arts Scholarship Martha J. Critchfield Women in Finance Scholarship Fund Ophelia Denton Scholarship Earl Campbell Tyler Rose High School Scholarship Helen Elbert Scholarship Fund Roy & Betty Erickson Scholarship Fund East Texas Estate Planning Council Scholarship East Texas Geological Society Scholarship Fund Jimmy and Gail Evans Scholarships Alex Fleming Infinity Scholarship Fund Buck Florence and Thomas C. Turner Scholarship Fund Gertrude Windsor Garden Club Scholarship Winifred K. George Scholarship Fund Juliette Low's Amazing Girls Scholarship Fund Jean and Jim Gulley Texas Tech Scholarship Carroll and Casey Gurganus Scholarship Edna Faulk Haberle Visual Arts Scholarship Richard B. and Mary Lou Hamm Scholarship Fund Jackson Huse Scholarship Fund Raymond E. Jackson and Mira R. Rogers Memorial Scholarship John Harris Scholarship Fund Joey Johnson Memorial Scholarship Dalton and Betty Jones Scholarships Kathy's Kids Scholarship Fund Tim King Memorial Scholarship Fund Velma Lemons Scholarship Fund Lauren Lewis Memorial Scholarship Fund Allen and Nancy Locklin Scholarship Fund Christopher Lyon Memorial Scholarship Fund Hubert "Hub" McGlothin Scholarship Fund Mark W. Allen Memorial Scholarship Fund Wayne and Margie Morrison Scholarship Sidney Moughon Scholarship Funds
Frederick Michael Nachman Memorial Scholarship Natural Gas Society of East Texas Scholarship Fund Gary Neel Memorial Scholarship Endowment Rhonda Penry Scholarship Fund Peace Officers and Firefighters Scholarship Fund Kenny Ponder Master Woodcraft Scholarship Glenn and Vivian Prater Memorial Scholarship Fund Ben and Florine Ramsey Scholarship Fund Leslie Reid Memorial Scholarship Fund Reily Foundation Scholarship Retail Merchants Association Scholarship Fund Robinson Family Memorial Scholarship Captain William Barron Chapter Texas Society fo the Sons of the American Revolution Scholarship Smith County Baptist Minister Scholarship Fund Seeber Tyler ISD Scholarship Fund Gladys and Thomas "T.B." Stewart Scholarship Funds The Gerald and Charlie Stoker Memorial Scholarship Fund Ben & Bettye Bitz Scholarship Fund Joe & Marguerite Davis Scholarship Fund T. J. Ivey Scholarship Fund Henry & Evelyn Jordan Scholarship Fund Tadge & Bill O'Donnell Scholarship Fund Tatum Music Scholarship Winnie Frank Woolverton Scholarship Fund Texas Rose Festival Scholarship Fund Tyler Citizens Police Academy Alumni Association Scholarship Fund Whitehouse Young Farmers Scholarship Sherilyn A. Willis MD Medical Scholarship Fund Randy Willmon Memorial Firefighter Scholarship A D and Mary Winston Scholarship Fund



Work



make giving your business by creating a fund at ... East Texas Communities Foundation

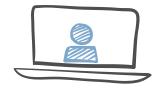


www.ETCF.org

W X

A charitable gift of an interest in a closely held business requires careful planning. East Texas Communities Foundation can help you turn your business assets into community impact. ETCF supports philanthropy by offering simple ways to achieve your charitable goals both now and into the future.

Call 903.533.0208 to set up an appointment to learn more.



Gifts With Great Appreciation

Considering a charitable contribution this year?

Gifts of non-cash assets may prove to be the most efficient giving solution.

Giving to charity can be a very rewarding experience for donors, knowing that they are supporting the work of a nonprofit that is actively addressing needs in their community. Needs that may go unmet if they did not step in and help. Wanting to give a donation is only part of the process. Deciding what to give takes some additional thought.

With the help of a knowledgeable financial planner, a donor can select the most tax-efficient asset, and potentially give more than originally expected to support their favorite causes.

Many times a donor will give cash, use a credit card or write a personal check for their contribution to a charity. Depending on their personal financial situation, cash, while the easiest option for giving, could be the least beneficial financial resource to donate.

Gifts of non-cash assets have enormous potential for good because donors may be able to avoid significant capital gains taxes when making gifts of appreciated property. Research shows that over 93 percent of wealth is held in assets other than cash. Stocks, real estate, business interests, artwork and other non-cash assets hold immense potential for charitable giving.

When a person donates stock to a charity, they can make a gift at fair market value and avoid capital gains taxes, which would reduce their net proceeds of the stock if liquidated before making the gift. Gifts of appreciated stock can be up to 37 percent more tax-efficient than cash, depending on your tax bracket. When you donate stocks

directly to a non-profit, neither you nor the charity will have to pay capital gains tax on the investments.

With the help of a knowledgeable financial planner, a donor can select the most tax-efficient asset, and potentially give more than originally expected to support their favorite causes.

Donors may have other non-cash assets in their portfolios that could also benefit from efficient tax planning. Non-cash assets such as real estate, privately held business interests, mineral interests, or tangible personal property like an antique automobile may provide excellent opportunities for tax-efficient charitable gifts.

Donating appreciated assets into a Donor-Advised Fund at East Texas Communities Foundation is a great way to receive a fair market value tax deduction and avoid capital gains taxes when the asset is liquidated. The cash proceeds are then available for the donor to recommend grants to public charities over time. The fund can also be invested and potentially experience additional tax-free growth while waiting to be granted to charities.

Through the use of charitable planning strategies, donors may be able to unlock some of an assets appreciated value, and significantly reduce capital gains taxes while benefiting their favorite charities. To learn more about donating non-cash assets and the charitable impact you can make, give us a call at 903-533-0208.

Professional Advisors

At ETCF, we understand the importance of the roles of various professional advisors in a donor's charitable giving. We welcome the opportunity to partner with a regional network of accomplished professionals with expertise in tax law, estate planning, accounting, wealth management and financial planning.

ETCF can be the charitable arm of your professional advisory team, supporting you and your clients through every step of the giving process.

We can help you and your clients:



Identify charitable giving interests and goals.



Match charitable interests with tax planning needs.



Provide information on community needs and on the agencies and programs that are of greatest interest to your clients.



Create and implement charitable plans integrated with major business, personal, and financial decisions.



ETCF President, Kyle Penney, Jeremy Gregg with Arabella Advisors and ETCF board member, Doug Bolles at the East Texas Estate Planning Council lunch.

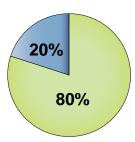
"East Texas Communities Foundation founders were some of the greatest champions for philanthropy in their day and had the vision to create a conduit to simplify charitable giving for others of like mind. The professional advisors of our community - attorneys, CPAs, and financial advisors - turn to East Texas Communities Foundation on a regular basis to help their clients realize their charitable goals - and to do so far more effectively than they otherwise could. We are all the better for its presence in our community."

— **Doug Bolles, CAP**Partner, WorthPointe Wealth Management

Investments

East Texas Communities Foundation maintains several investment strategies to meet the unique investment and distribution requirements of various donors and charities. The Foundation's goal is to enable our donors to achieve both their philanthropic and financial objectives.

In order to meet the investment objectives of various charitable funds, donors can recommend one of six professionally-managed investment portfolios. Donors may select an actively-managed investment portfolio or a portfolio of passive index funds following one of the investment strategies described below.

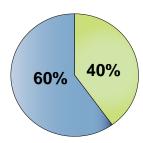


Objective: preservation of capital and maintenance of purchasing power

conservative

80% Fixed Income 20% Equities

Recommended for funds which are expected to distribute income and principal in the short-term. Any distributions made from funds invested in the Conservative Portfolio will likely include "principal" distributions.

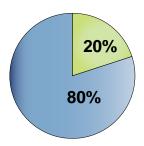


Objective: maintain purchasing power and provide growth of capital and income

moderate

40% Fixed Income 60% Equities

Long-term funds such as nonprofit endowment funds and scholarship funds are typically invested in the Moderate Portfolio to meet annual distribution requirements and grow for the future.



Objective: capital appreciation

growth

20% Fixed Income 80% Equities

Recommended for endowed or non-endowed funds which desire a higher potential spending rate and are willing to endure a higher level of volatility.



Fixed Income



ETCF's investment committee, made up of community leaders, works with a team of professional investment advisors to guide the investment strategy of the Foundation. Committee members are:

- Scott Terry, Retired Investment Advisor, Investment Chair
- Alan Roseman, CPA, Roseman Wealth Advisors
- Douglas G. Bolles, CAP*
 Partner, WorthPointe Wealth Managment
- James Richard Allen, CPA, Shareholder, Henry and Peters, P.C.,
- Garnett Brookshire, President, Peoples Petroleum
- Steve Roosth, President, Roosth Production Company
- Richard Perryman, Retired Investment Advisor

Interested in recommending your trusted investment advisor?

Donors creating funds with balances of \$500,000 or greater, may recommend the funds be invested with their trusted advisor. ETCF's Investment Committee works with outside investment advisors to comply with ETCF investment policies and help donors reach their charitable goals.

Tomorrow's Gift, Planned Today.

Charitable gift planning, with the help of an advisor, allows you to customize the impact you will have on the future, while limiting tax-burdens on heirs.

Charitable gift planning, also called estate planning, or planned giving, allows you to support your favorite nonprofit(s) during your lifetime and beyond. Planned giving sometimes has a taboo reputation because it evokes images of death, dying or diverting assets from heirs. However, planning how you want to distribute your estate is a wonderful time to reflect on your life accomplishments, values, and the impact you want to have on your community and generations to come.

Within the next 10 years, it is projected that East Texans will transfer over \$21 billion in assets between generations. Much of this wealth currently resides in residential homes and farms, closely-held family businesses and other appreciated assets - some of which may be heavily taxed when passed to the next generation.

A planned charitable gift, as part of an overall estate plan crafted by a trusted advisor, takes into account your needs and those of your loved ones, as well as your important charitable interests. Below are the most frequently used planned gifts:

Bequest by Will or Trust

The simplest way to make a lasting gift to the causes that are most important to you is to make a bequest through your will or trust. By simply including information in your estate planning documents, you can easily establish a charitable fund (or add to an existing fund) at

East Texas Communities Foundation (ETCF) that will carry out your charitable intentions. The bequest can be for a specific dollar amount, a percentage of your estate, or specific assets.

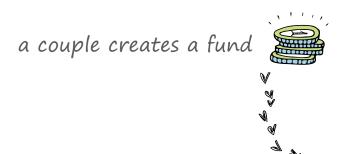
Retirement Accounts

Naming ETCF as a beneficiary of your retirement assets, such as an IRA, 401(k), or 403(b), can reduce or eliminate taxes for heirs and make a significant impact on the community and your favorite causes and organizations.

Life Insurance

Life Insurance provides one of the easiest ways to leave a legacy by simply designating ETCF as the beneficiary. Donations of life insurance offer an effective way to meet your philanthropic goals without affecting other personal assets you intend for heirs to receive. As a bonus, they may allow you to make a much larger gift than what you could have made during your lifetime.

No matter your estate size or tax situation, ETCF is here to work with you and your professional advisors to create simple and effective ways to ensure continued support for the causes and organizations that you care about.



that benefits nonprofits in a geographical region



individuals will forever be impacted by their generosity



Edwin A. "Blue" and Janice Owen Miller Charitable Fund

was established at East Texas Communities Foundation to provide annual grants to support Henderson County charities. The Miller's generosity and foresight resulted in the creation of an endowed fund which makes annual grants of over \$100,000.

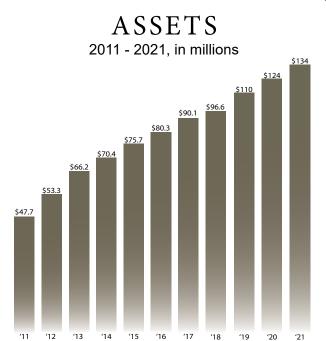


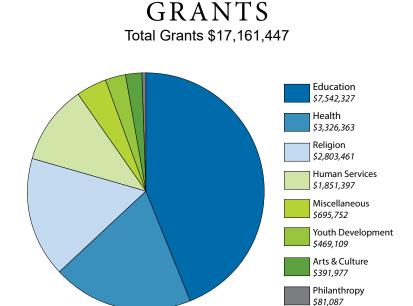
Starting a fund is *SIMPLE* and anyone can do it. You don't have to be a millionaire. You can create a charitable fund that puts your resources to great use *LOCALLY*, for the causes you *CARE ABOUT MOST*. Learn more by contacting ETCF, 903.533.0208.



FINANCIAL HIGHLIGHTS

Year Ending December 31, 2021

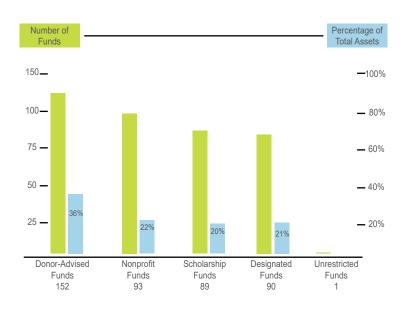




2021 Number of Funds by Type

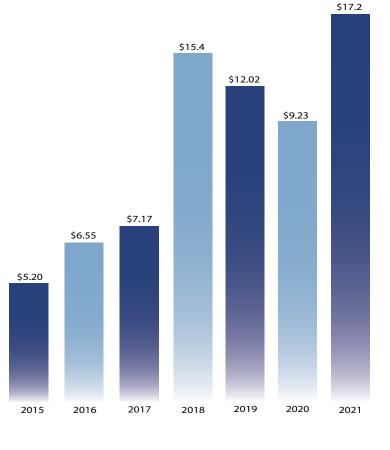
Donor-Advised Funds152Nonprofit Funds93Scholarships89Designated Funds90Unrestricted1

2021 total funds: 425



GRANTS BY YEAR

2015 - 2021, in millions



CURRENT ETCF EXECUTIVE COMMITTEE

Tiffany Kirgan

Financial Advisor/Partner
Johnson Financial Group

Board Chair

Shannon Glenney
Community Volunteer

Vice Chair - Governance Chair

Richard Perryman

Retired Investment Advisor

Audit Chair

John Jones

Chief Executive Officer
Jones Legacy Ventures

Treasurer

Scott Terry

Retired Investment Advisor

Investment Chair

Gordon Northcutt

Vice President & Trust Officer

Vera Bank

Secretary

Barbara Bass

Benefits/Fundraising

Auctioneer

Grants Chair

Mark Hagan

Sr. Vice President- Wealth

Management, CFP/CAP

KNH Wealth Management Group

UBS Financial Services

Marketing Chair

Tony Morgan

Founding Partner

Gollob Morgan Peddy P.C

Immediate Past Board Chair

CURRENT ETCF BOARD OF DIRECTORS & ADVISORY BOARD

Board of Directors

Craig Adams

Attorney,

Adams & Coker, P.C.

Rick Allen

CPA / Shareholder,

Henry & Peters, P.C.

Robert Bailes

CPA, Founder

Bailes & Company, P.C.

Doug Bolles

Partner,

WorthPointe Wealth Management

Peter Boyd

Senior Executive Vice President.

Southside Bank

Garnett Brookshire

President,

Peoples Petroleum

Anthony Brooks

CEO, Azalea Orthopedic and

Sports Medicine

Dirk Coleman

CPA, AEP, Vice President, Curtis Blakely & Co., P.C.

Cindy Featherston-Shields

Owner, The Property Shoppe Group,

eXp Realty

Jay Ferguson

Headmaster,

Grace Community School

Kimberly Fish

Freelance Writer & Community Volunteer

Lee Gearheart

Partner,

Gearheart + Gearheart, PLLC

Kris Gusa

CPA / Partner,

Gollob Morgan Peddy

Judith Guthrie

Retired Federal Magistrate Judge, United States District Court of the

Eastern District of Texas

Edwin Holt

CEO.

Holt Creative Group

Gregory T. Kimmel

Attorney, Partner,

Allen, Lottman, Kimmel P.C.

Dale Lunsford

President,

LeTourneau University

David McWhorter

President,

Gans & Smith Insurance Agency

Jeff Moore

CPA / Shareholder, Henry & Peters, P.C.

Steve Roosth

President.

Alan Roseman

CPA / CFP / CAP/ Owner, Roseman Wealth Advisors

Lonny Uzzell

Senior Executive Vice President,

Southside Bank

Mark Whatley

President & CEO,

Burns Commercial Properties

Advisory Board

W. Fred Smith, Jr.

Founder of

The Gathering

Emeritus Board

Allen Burt

Allen M. Burt Financial Services

F. William Martin

Retired Civic Leader

H.T. Smith

Managing Partner

Rutledge Capital

Norman Shtofman*

The Shtofman Company

A.W. "Dub" Riter, Jr.*

Riter Management Co., L.C.

*Deceased



ool Roosth Production Company

CURRENT GREGG COUNTY ADVISORY COMMITTEE

Josh Black

Owner, US Title Comapny, Inc.

Mark Boon

Attorney, Boon, Calk, Echols, Coleman & Goolsby Law

Dirk Coleman

CPA, AEP, Vice President, Curtis Blakely & Co., P.C.

Kimberly Fish

Freelance Writer & Community Volunteer

VOIGITICOI

Kristen Ishihara Attorney, Ross & Sholmire

Dale Lunsford

President, LeTourneau University

Richard Manley

Community Leader

Jeff Moore

CPA, Henry & Peters, P.C.

Gordon Northcutt

Vice President & Trust Officer.

Vera Bank

Karen Partee

EVP Chief Marketing Officer, Texas Bank and Trust **Heather Sanders**

CPA, Henry & Peters, P.C.

Day Shelmire

Director, UT Tyler- Longview Small Business Development Center

Mike Starr

Attorney, Coghlan Crowson Law

Linda Thomas

Community Leader









The power of COMMUNITY starts with generous PEOPLE.

For more than thirty years, the people of East Texas have trusted East Texas Communities Foundation to help them reach their philanthropic goals.

Whether your love of education leads to the creation of a scholarship, your support of a local charity inspires the creation of an endowment or you wish to make donations to a variety of nonprofits from a Donor-Advised Fund,

East Texas Communities Foundation can support you by offering simple, tax-smart ways to achieve your charitable goals.



315 N Broadway, Suite 210 Tyler, Texas 75702 903-533-0208 www.etcf.org