



East Texas
Communities Foundation

ANNUAL
REPORT
2018

The Power of
Community

The Power of Community.

Thank you for taking a few moments to consider the role of philanthropy in The Power of Community. At East Texas Communities Foundation (ETCF), we believe philanthropy builds community and changes lives. Our goal at ETCF is to facilitate the generosity of citizens who provide the power to make our communities better and stronger year after year.

East Texas is full of amazing charitable organizations that provide needed services and enrich our lives in countless ways. This annual report presents a number of examples of how and where charitable resources are being deployed in our communities through various charitable funds at the foundation. It is our pleasure to help donors and nonprofit organizations reach their charitable goals with the assistance of grants from over 360 charitable funds.

Following strong investment returns in the prior year, 2018 was a year that ended on a market downturn. Despite the set back, grants from funds at the foundation during 2018 reached another all-time high. Our fund holders made grants of more than \$15 million to nonprofits located in East Texas and across the United States. This represents a 115% increase over 2017. The generosity of our friends and neighbors is the reason for such an increase in charitable grants. That’s what makes East Texas a great place to live and work.

As we have stated in previous reports, the board of directors and staff of ETCF are committed to serving our entire 32-county region of East Texas. This report highlights how philanthropy has been used to strengthen a wide range of nonprofits in communities across our region. Our staff welcomes the opportunity to assist donors as they provide the power to make their community a better place to live, grow and thrive.

We look forward to working with you to help you reach your charitable goals!

Kyle L. Penney
President,
East Texas Communities Foundation

Tony Morgan
Board Chairman,
East Texas Communities Foundation



ETCF President, Kyle Penney, visited with members of Congress during Foundations on the Hill to discuss critical issues affecting the charitable sector. Pictured left to right: Kyle Penney, U.S. Congressman Louie Gohmert (TX-01), Juliana Penney and Felicia Goodman, Executive Director of the Cooper Foundation.

STAFF

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2018 Financial Summary

Total Assets 12/31/17.....	\$90,071,812
2018 Contributions	\$12,165,226
2018 Transfer from Support Foundation	\$14,475,678
2018 Grants	(\$15,432,611)
Net Investment Activity	\$-4,105,182
Net Operating Expenses	(\$754,310)
Total Assets 12/31/18.....	\$96,420,613

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Education: McKenzie Castro, a graduate of Gilmer High School, received the Braithwaite Scholarship in Medicine, Veterinary Medicine and Biotechnology in 2018. This scholarship was established by Mrs. Jacqueline Braithwaite in honor of her husbands' many accomplishments as a chemist.



Human Services: ETCF President Kyle Penney presented a check from the annual Shine Your Light Campaign in the amount of \$15,479 to staff and supporters of Hiway 80 Rescue Mission, Gateway to Hope, a day resource center for those in need in Tyler. Pictured left to right: Dr. Sasha Vukelja, Don Warren, Kyle Penney, Holly McFarlin and Dawn Moltzan.



Human Services: A grant to Tejas Missions, based in Tyler, Texas, facilitates medical and dental mission teams that travel to remote villages in the rain forests of Belize and Guatemala. Grants were made to support an upcoming medical mission trip to Belize.

Religion: Cross Brand Cowboy Church received a grant to continue their arena ministry program. Cross Brand Cowboy Church is located along Pine Springs Road in northern Smith County. Cowboy churches share the gospel of Jesus Christ while embracing a culture of western heritage.



Excellence. Accountability. Impact.™

Confirmed in Compliance with National Standards for U.S. Community Foundations

The power of **COMMUNITY** starts with generous **PEOPLE**.

The power of philanthropy in our East Texas communities is vast and far-reaching. For thirty years, the people of East Texas have entrusted East Texas Communities Foundation with their philanthropic goals and wishes. Our generous donors have embraced this power of giving, helping create places and communities where people can thrive.

East Texas Communities Foundation can help you and your professional advisor devise a customized philanthropic plan to achieve your charitable goals. Individuals, families, businesses, and organizations create charitable funds that help their region meet the challenges of changing times.

Donors and nonprofits are doing good in our communities and we value their partnership and the power of community.

{ **2018** }

ETCF fund holders recommended grants in excess of

\$15.4M

ETCF staff processed 1,397 grant recommendations

{ [] }

In 2018, East Texas Communities Foundation **awarded a record \$15.4 million** in grants and scholarships.

This amount is up 115% from 2017!

In addition, individuals, families, businesses and organizations contributed over \$12 million to ETCF to establish new charitable funds or supplement existing funds.



92 students were awarded scholarships for the 2018-19 academic year.

Recipients were selected from **1,900 applicants** for 52 different scholarships available at ETCF.

Palestine-based foundation partners with ETCF to increase area philanthropy

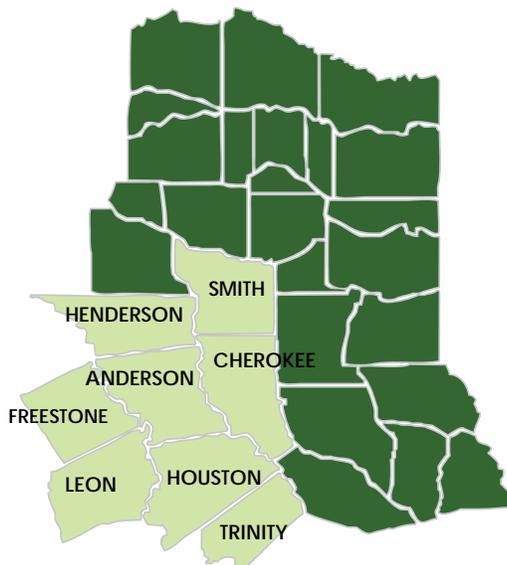
East Texas Communities Foundation (ETCF) and the Texas Area Fund Foundation (TAFF) joined forces in 2018. The merger offers full time administrative staff support and increased fund investment options for TAFF fund holders who originally established their funds with the Palestine based foundation.



Hugh and Ahnise Summers along with Kyle Penney, ETCF President, celebrate the partnership of the Texas Area Fund Foundation joining ETCF.

The Power of Community.

Smith • Henderson • Cherokee • Anderson
 Freestone • Leon • Houston • Trinity



Arts & Culture: The East Texas Youth Orchestra received funding from the Gladys and Thomas "T.B." Stewart Community Education Fund. The grant helped with the cost of professional musicians to coach students and allow technical training in an orchestra setting.

Youth Development: A grant from the Bill R. Swetmon Educational Endowment Fund went to Buffalo Independent School District for classroom projects and professional development of staff. Buffalo ISD is located in northern Leon County and extends into southern Freestone County.

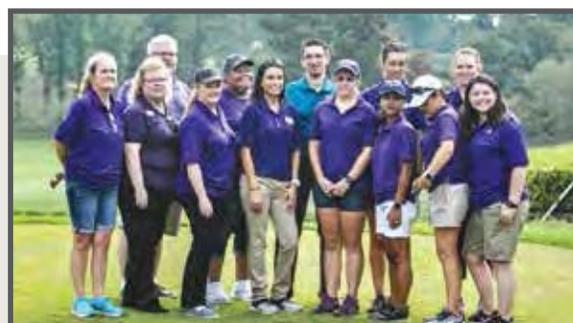


Human Services: Best-selling Christian author Bob Goff was the keynote speaker at the annual PATH Week Celebration Luncheon held in the Fall of 2018. ETCF fund holders made grants to the PATH luncheon which is an annual fundraising event designed to highlight PATH's programs and services. Pictured: Bob Goff and Gregg Grub.



Education: Julie Wiggins a graduate of Lapoyner High School, received the Velma Lemons Future Teacher Scholarship in 2018. Pictured with Julie are Marc and Bart Lemons sons of the late Mrs. Lemons.

Volunteers from the Children's Advocacy Center of Anderson and Cherokee Counties took time out for a group photo at Chief Hawkes' Scramble Against Abuse Inaugural golf tournament. The tournament took place at Cherokee Ranch Golf Club in Jacksonville, Texas and raised funds to support victims of domestic violence and child abuse.

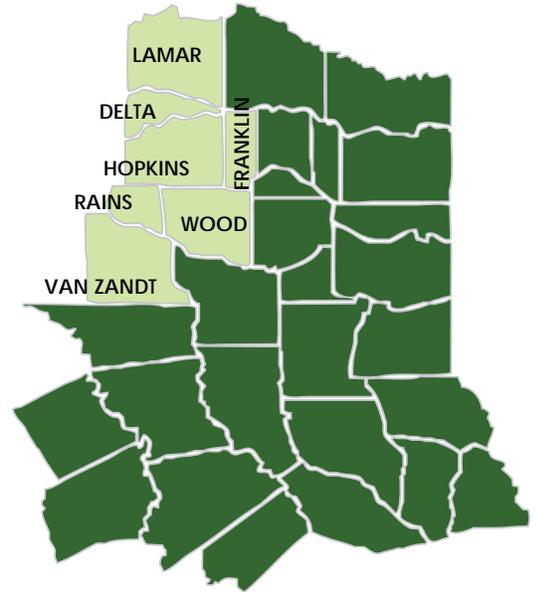


The Power of Community.

Lamar • Delta • Hopkins • Franklin • Rains • Wood • Van Zandt



Education: Levi Hawkins, a graduate of Grand Saline High School, received the Adam Carrol Scholarship in 2018. This scholarship was established in 2002 by friends and family of Adam Carroll and is awarded to students from Grand Saline High School who participated in athletics or cheerleading.



Arts & Culture: The Winnsboro Center for the Arts was awarded a grant to support their children's summer music camp from the Mrs. A.D. Francis Endowment Fund. The purpose of the A.D. Francis Endowment is to support and build the capacity of charities serving the people of Winnsboro, Texas.



Human Services: The Winnsboro Community Resource Center received a grant to fund food purchases. The organization ministered to over 6,000 people in 2017, providing food, clothing, and emergency assistance.

The Paris Lamar County Habitat for Humanity received an East Texas Giving Day 'Early Bird Registration' prize from ETCF. On the front row, left to right are Sue Smith, board member, Executive Director Judy Martin and board member Brady Fisher. Back row left to right, board president Cindy Ringwald, board vice president Rona Vickers, A Brush With Kindness co-chair Ed Farmer, and construction chair Marc Whitney.

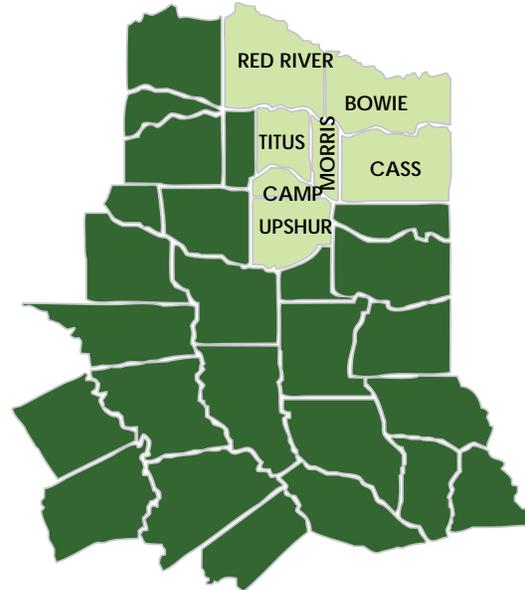


The Power of Community.

Red River • Bowie • Titus • Morris • Cass
Camp • Upshur • Marion

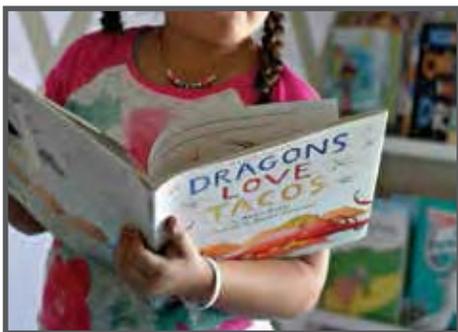


Education: Ashlynn Eubanks, a graduate of Chapel Hill High School, Mount Pleasant, Texas received the Peace Officers and Firefighters Scholarship in 2018. This scholarship was established by the board of Directors of ETCF to honor the public service of dedicated peace officers and firefighters.



Education: Northeast Texas Community College received a grant from the Burt and Nancy Marans Charitable Fund to provide scholarships to non-traditional students. Burt Marans was committed to supporting students obtain a college degree.

Arts & Culture : The Mount Vernon Music Association received a grant from the Evans-Merrick Music Grants fund held at East Texas Communities Foundation, in support of their summer musical program. Children from Franklin County enjoyed the musical rendition of “Beagles’ Day Out” by Benedikt Brydern.



Education: Friends of the Naples Texas Public Library received a grant to provide a Summer Reading Program. The grant also purchased a collection of new children’s books for the library.

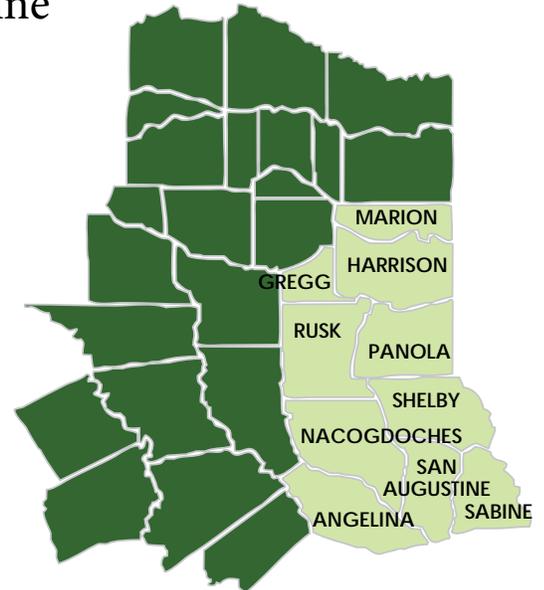
Texarkana nonprofits collaborated to design an effective marketing plan for East Texas Giving Day in Bowie county. Pictured left to right are Ashley Lockett, Harvest Regional Food Bank; Laney Bassham, Texarkana Regional Arts and Humanities Council, Inc.; Tiffani Whitehead, Texarkana Regional Arts and Humanities Council, Inc; Katherine Morgan, Habitat for Humanity Texarkana; Brian Goesl Texarkana Regional Arts and Humanities Council, Inc; Mary Wormington, Habitat for Humanity Texarkana.



The Power of Community.

Gregg • Harrison • Rusk • Panola • Nacogdoches • Shelby • Angelina
San Augustine • Sabine

Education: A grant was made to The Jefferson Carnegie Library in Jefferson, Texas to update computers and printers. The library was originally built in 1907 with funding from philanthropist Andrew Carnegie.



Youth Development: Gregg County fund holders supported the Longview Lobo Tennis Booster Club by recommending a grant to assist with the cost of resurfacing the school's tennis courts.

Education: Red River Radio Network, a community-supported service of LSU-Shreveport and non-commercial source for NPR News, classical music, jazz, blues, and more, received a grant to support the purchase of a new antenna. The stations serving East Texas operate as KLDN 88.9FM in Lufkin and KTYK 100.7FM in Overton.



ETCF is proud to work with fund holders to support the development of the Longview Arboretum and Nature Center. Scheduled to open in 2019, the center will provide a multi-use arboretum and green space near downtown Longview. Developed through a public/private partnership with the City, the Longview Arboretum will celebrate native trees and plants and feature cultivated forests, meadows, gardens, waterways, and trails.



Human Services: Windridge Therapeutic Equestrian Center of East Texas received a grant to provide equine therapy for children and adults with disabilities.

Education: Marin Beal, a Nacogdoches High School graduate, received the Citizen's 1st Bank Perkins Family Foundation State Employees' Children's Scholarship in 2018. The scholarship was established through the generosity of Citizens 1st Bank and the Perkins Family Foundation in appreciation of the dedication of State of Texas employees.





Gregg County Advisory Council members met at Pinecrest Country Club in the fall of 2018. Pictured left to right are: Mike Starr, Kristen Ishihara, Jeff Moore, Dirk Coleman and ETCF Board Member, Kimberly Fish.

ETCF Launches First Regional Advisory Council in Gregg County

East Texas Communities Foundation (ETCF) welcomed ten of Gregg County's community leaders as the inaugural members of the Gregg County Advisory Council.

"While we have long had Gregg County representatives on our board of directors, we are excited to have a dedicated group to bring an increased focus to the needs and issues of Longview and surrounding communities. The creation of the Gregg County Regional Advisory Council demonstrates our commitment to serving the needs of our entire region," said Kyle Penney, ETCF President. "Each community in East Texas has strengths and challenges. Engaging a local advisory council will help ETCF, as an organization, understand and appropriately address the philanthropic landscape found throughout our region."

The creation of regional advisory councils is a direct outcome of ETCF's strategic planning process which focuses on meeting the diverse philanthropic needs of the 32-county service area.

Advisory council members will meet two times a year to discuss important issues in their com-

munity and advise Foundation staff on local issues. Council members will be selected based on their interest in philanthropy. Participation on the council will provide members with opportunities to actively promote philanthropy as well.

Gregg County Advisory Committee members include:

- Bruce Cammack – RBC Wealth Management
- Dirk Coleman – Curtis Blakely & Co., P.C.
- Jeff Moore – Henry & Peters, P.C.
- Josh Black – U.S. Title Company, Inc.
- Karen Partee – Texas Bank & Trust
- Kristen Ishihara – Ross & Shoalmire L.L.P.
- Linda Thomas – community leader
- Mark Boon – Boon Calk Echols Coleman & Goolsby PLLC
- Mike Starr – Coghlan Crowson L.L.P.
- Richard Manley – community leader



The Gregg County Advisory Council is a great opportunity for the community to learn how their philanthropic activities can best serve local needs. The council gives us a chance to work with donors and nonprofits serving our area, and at the same time use ETCF as a conduit to help expand charitable activities in Gregg County and beyond.

Jeff Moore, Henry & Peters, P.C. Longview, Texas



Throughout the country, “giving days” have proven to be exciting and fun fundraising campaigns for nonprofits and donors alike. East Texas Giving Day is no exception!

In it’s third year, East Texas Giving Day is changing the face of philanthropy throughout the region. In only 18 hours on April 24, 2018, nonprofits raised more than \$750,000 mainly through online and social media efforts.

While ETCF is proud to be the engine behind East Texas Giving Day, we are even more proud of the incredible work and effort of the participating nonprofits that make the day so successful.

EAST TEXAS GIVING DAY



23% of donors indicated they were first-time donors to the organization

Percentage of Donors that Covered the Fees **84%**

158

TOTAL NUMBER OF NONPROFITS

\$754,742

raised in 18 hours from 2,475 Gifts

\$272,700 Total Matching Funds Raised by Nonprofits



FUND TYPES

People look to East Texas Communities Foundation to help fulfill their charitable and financial goals. Often, people are looking for advice on how to address an issue or support an organization that is important to them. Sometimes, they want to use a personal asset – such as cash, securities, business interests, real estate, mineral interests, retirement distributions, etc. – to support philanthropic interests. ETCF works with individuals, families, businesses, etc., to help determine which of our five fund offerings would meet their needs now and in the future



DONOR-ADVISED FUND

Donor-Advised Funds are a flexible and easy way to support the organizations and issues you care about—both now and in the future. As a donor, you may make gifts to your fund at any time, taking a tax deduction for the year in which the gift is made. You, or your designated advisor, may then make grant recommendations from the fund at any time to charities of your choice. A donor-advised fund may be created by an individual, family, group, or organization to support public charities.



SCHOLARSHIP FUND

Scholarships are often established by individuals or organizations to support academic interests or to memorialize a loved one. Scholarship funds provide deserving student's the opportunity to attend a certain school or pursue a field of study which was meaningful to a donor. Businesses and civic groups may set up scholarship funds to encourage students to pursue a related field of study, honor a founder or long-time employee, or to encourage the next generation of community leaders.



DESIGNATED FUND

A Designated Fund can be customized to several named charities or make grants within a predetermined field-of-interest or for a specific project. A designated fund may utilize an advisor, a committee, or a prescribed formula to make annual grants as appropriate to fulfill the charitable objectives of the donor. A designated fund may be established with a limited duration or endowed to provide perpetual support.



NONPROFIT FUND

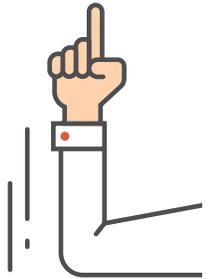
Nonprofit organizations and their donors can establish a short-term fund or permanent endowment fund to support a single charity. ETCF provides investment management and can help charities receive complex assets such as real estate or business interests. An endowment fund sends the message to the community that an organization is building for the future while a non-permanent fund can be used to address current needs.



UNRESTRICTED FUND

The Unrestricted Charitable Fund offers the broadest option for charitable giving in your community. This fund is used to address East Texas communities' most pressing needs, as those needs change over time. By making a gift or bequest to the unrestricted fund, you are helping support East Texas charities —forever.

As a fellow nonprofit, East Texas Communities Foundation is keenly aware of the funding challenges facing charitable organizations. ETCF can assist nonprofits in two significant ways. First, in its role as grant maker, ETCF has distributed millions of dollars to nonprofits. Second, ETCF assists the nonprofit sector through careful stewardship of endowments for charitable agencies. If you are a staff member, board member, friend, volunteer, or advisor of a nonprofit organization, you may find that placing an endowment with East Texas Communities Foundation is a cost-effective and practical way to manage and build permanent support for your organization.

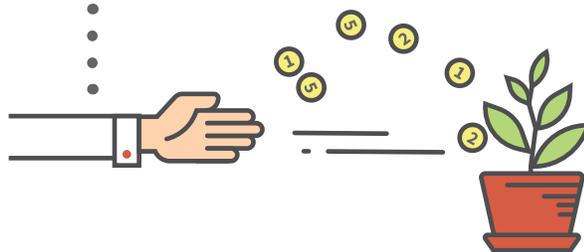


ENDOWMENT

Building For The Future– Now.



1. Create the Endowment: Endowments are an attractive option to donors, particularly those who wish to make large gifts or leave a gift by bequest, since their donation is invested in perpetuity and only income is expended for annual operating costs. Even a small endowment is a seed to which your organization and supporters can grow over time.



2. Build the Endowment: East Texas Communities Foundation's endowments are managed by professional investment managers chosen by its Investment Committee for their expertise. Because the funds are pooled for investment purposes, agency endowments at ETCF obtain lower fees, greater diversification of investments to protect against market fluctuations, and more efficient investment service than endowments that are invested separately. ETCF is able to handle gifts of publicly traded and closely-held securities, real estate, life insurance, and more, while providing the expertise needed to receive these types of gifts into your agency endowment.

3. Partners for Future Growth: East Texas Communities Foundation advocates endowment building because this source of permanent capital helps organizations plan for a stable and secure future. Almost 100 nonprofit organizations are already building endowments with us. Nonprofit Endowment funds provide organizations with a reliable, ongoing source of financial support and offer a meaningful opportunity for donors to leave a legacy for your organization.



What is a Donor-Advised Fund?

Donor-Advised Funds are a flexible and easy way to support the organizations and issues you care about—both now and in the future. As a donor, you may make gifts to your fund at any time, taking a tax deduction for the year in which the gift is made. You, or your designated advisor, may then make grant recommendations from the fund at any time to charities of your choice. A donor-advised fund may be created by an individual, family, group, or organization to support public charities.



Make an Initial Donation



Professionally Managed Investment



Recommend Grants to 501c3 Charities

Donor-Advised funds are a flexible and easy way to support organizations and issues you care about.

A donor can donate cash, publicly traded securities, real estate, mineral interests, or business interests.

Donors may be eligible for an immediate tax deduction at the time the donation is made.

Donors can support virtually any IRS-qualified public charity with their donor-advised fund by submitting a grant recommendation either online or by submitting a written form by email or fax.

Donors can make additional contributions over time, when the timing makes sense to meet financial, tax or charitable objectives.

While you're deciding which charities to support, your donation can potentially grow tax-free based on your investment preferences, making available even more money for charities.

ETCF offers three investment strategies managed by an outside professional firm. Each of the investment portfolios has an actively managed and passive index fund option. If your fund balance is over \$500,000, you can recommend an outside wealth advisor to continue managing funds.

Our investment committee works closely with all advisors, ensuring transparency and adherence to ETCF policies and procedures.

ETCF offers a growing suite of donor services that help make your philanthropy more effective and our community stronger.

Once you submit a grant recommendation, we take care of the details: checking the nonprofit status of the organization followed by sending the grant check and acknowledgment letter. You have 24/7 access to our online grant-making platform where you can view your giving history, fund balance and recommend distributions to nonprofits. Grants can also be made anonymously.

We can also provide you with information about local nonprofit organizations, including specific groups or those working in a particular area of interest.

Why choose ETCF? Compare your options.

ETCF is a public charity, governed by a board of community leaders. We offer several advantages not available to private foundations– for example, higher tax deductibility for charitable contributions and professional administrative support. A comparison of your charitable options can be reviewed below.

Gifts-Options and Considerations	Direct Gift to Charity	Private Foundations	East Texas Communities Foundation	Supporting Organizations
Amount Deductible				
Publicly Traded Securities	FMV*	FMV*	FMV*	FMV*
Other Appreciated Property	FMV*	Limited to Cost Basis	FMV*	FMV*
Percentage Limitations				
Cash Gifts	60% of AGI**	30% of AGI**	60% of AGI**	60% of AGI**
Appreciated Property	30% of AGI**	20% of AGI**	30% of AGI**	30% of AGI**
Other Considerations				
Excise Tax on Investment Income	No Investment Income	1% – 2%	None	None
Excess Business Holding Limitations	Yes	Yes	Yes	Yes
Donor Control	Full	Legal	Advisory	Donor can be minority board member
Anonymity	Yes	No. Must file detailed returns on grants, investments, fees, salaries, etc.	Yes. Donors and grants can be private. Foundation can serve as a buffer between donor and grant-seekers	Limited
Distribution Requirement	No	Yes– 5% annually	No	No
Incorporation, Tax Exemption, Audit/ Tax Returns, Directors/ Officers Insurance, Grants Management, Compliance	Not Applicable	Responsible for all functions; foundations less than \$3 million have average expenses ranging from 3-5%, decreasing as the assets grow larger	ETCF handles all administration and investment management with a tiered fee ranging from 1.31-2.25%, decreasing as the assets grow larger	Attached to Communities Foundation yet remains independent– fees are generally between private foundations and communities foundations
Primary Disadvantages	Timing –Gift must be made in same year as income to maximize tax benefits	Compliance, tax reporting, annual payout requirements, tax on investment income, contribution restrictions.	Advisory vs. Ownership control	Minority control, does not eliminate separate accounting and tax reporting
Primary Advantages	Control, family identity	Control, independence, family identity, administrative compensation permitted	Deductibility, nonprofit knowledge, flexibility, permanence, tax-free growth and no administration	Deductibility, separate board, family identity, more apparent control

*Fair Market Value **Adjusted Gross income

Make a Difference- Exactly As You Intend

Grants from funds held at ETCF are directed to a variety of charitable purposes. If you are seeking a meaningful way to provide ongoing support for a charitable organization or purpose close to your heart, please consider the benefits of creating your own named fund at East Texas Communities Foundation. We welcome the opportunity to help you custom design a fund that will make a difference today and for the future—exactly as you intend.

PARTIAL LIST OF ETCF FUNDS

Donor-Advised Funds

Anonymous Donor-Advised Fund (8)
 Adams Family Donor-Advised Fund
 Against Aging Fund
 Sidney and Anna Lee Allen Charitable Fund
 Allison Family Donor-Advised Fund
 Anderson-Vukelja Donor-Advised Fund
 Jeff and Sissy Austin Donor-Advised Fund
 Bagot Family Charitable Fund
 Glenda Barrett Charitable Fund
 Barbara and Billy Bass Charitable Fund
 Beryl Berry Donor-Advised Fund
 Carl and Evelyn Bochow Donor-Advised Fund
 Thomas W. Bochow, MD Donor-Advised Fund
 Marilyn Joan Brinkman Donor-Advised Fund
 Brad and Ann Brookshire Donor-Advised Fund
 Tim and Michelle Brookshire Family Fund
 Brown Family Donor-Advised Fund
 Frank J. Budde and Marilyn Budde Fund
 HPP Fund
 Joyce Buford Donor-Advised Fund
 Bullard Rotary Charitable Fund (Bullard Kids' Park)
 Burt Family Fund
 Shirley and Don Chase Donor-Advised Fund
 Cordell Family Donor-Advised Fund
 Betty Danielson Memorial Fund for Youth
 Suzanne Hunt Davis Donor-Advised Fund
 Denarii Fund
 Dent Charitable Fund
 John Dimond IV Charitable Fund
 Karleen Draper Donor-Advised Fund
 Evans-Merrick Music Grants Fund
 Robert and Beth Faulkner Donor-Advised Fund
 Larry and Dana Fleming Charitable Fund
 Gertrude Windsor Garden Club Fund
 Gerard Family Donor-Advised Fund
 Emily and Gerald Gibson Fund
 Greater Longview United Way Donor-Advised Fund
 Dr. and Mrs. Charles Gordon Donor-Advised Fund
 Joyce and Zelik Greenberg Donor-Advised Fund
 Gary and Lisa Gross Donor-Advised Fund
 J. L. Gullely, Jr. Donor-Advised Fund
 Roy and Helen Hallmark Fund
 Brian & Jan Hancock Donor-Advised Fund
 Tim Hayward Medical Lecture Fund
 Hurst Family Fund
 Presley C. and Virginia B. Hudson Donor-Advised Fund
 Hurst Family Charitable Fund
 H.T. and Laura Hyde Charitable Fund
 Jackson Family Charitable Fund
 Jasper Family Charitable Fund
 Kalos Foundation
 Kashanebo Charitable Donor-Advised Fund
 Karen Faulkner Key Donor-Advised Fund
 Elizabeth Faulkner Kirwan Donor-Advised Fund
 Legg Family Donor-Advised Fund
 Lowery Donor-Advised Fund
 Lujan Family Charitable Fund
 Jack and Glenda Mann Donor-Advised Fund
 Matthews Family Charitable Fund
 Mauldin Family Donor-Advised Fund
 McCook Family Giving Fund
 James McLouth Foundation
 Michael and Fritter McNally Donor-Advised Fund
 McSwane Family Charitable Fund
 Vicki and Tony Morgan Charitable Fund
 Monigold LLC Charitable Fund
 Stacy and Reid Martin Family Charitable Fund
 F. William and Mary Jo Martin Donor-Advised Fund
 Niblack Charitable Fund
 Nichols Family Fund
 LeGrande and Cassandra Northcutt Donor-Advised Fund
 Olivia Smith "For Good" Donor-Advised Fund
 Louis and Peaches Owen Donor-Advised Fund
 Julie and Terry Pace Charitable Fund
 Pangburn Charitable Fund
 William Pirtle Donor-Advised Fund
 Rex and Janice Pritchard Charitable Fund
 Raabe Family Charitable Fund
 Riehm Family Fund
 Riestenberg Family Charitable Fund
 Rod and Merle Mabry Family Charitable Fund
 Cynthia and Whit Riter Donor-Advised Fund
 The River Fund
 Ken and Joyce Roddy Donor-Advised Fund

Sam Roosth Foundation Fund
 Scholtes Family Charitable Fund
 Bunnie Schulz Memorial Fund
 R.F. & Jessie Shaw Foundation
 Fred and Carol Smith Family Donor-Advised Fund
 Pam and Thomas Smith Donor-Advised Fund
 Elizabeth and Ben Sutton Charitable Fund
 Frances D. Swann Donor-Advised Fund
 Linda R. Thomas Donor-Advised Fund
 Ashley Prothro Trant Charitable Fund
 Harry and Gail Wallace Donor-Advised Fund
 Cecil and Bernie Ward Family Donor-Advised Fund
 Amy and Tom Woldert Donor-Advised Fund
 Kim and Greg Wright Charitable Fund
 Youth Challenge Memorial Fund

Designated Funds

American Freedom Museum Designated Fund
 Sara-Catherine Shirley Memorial ÁMBUCS Scholarships
 The ARC of Smith County Designated Fund
 Bergfeld Park Fund
 Bethesda Health Clinic Designated Fund
 Brownsboro ISD Education Foundation
 Budde Family Designated Fund
 Janette L. Collard Faith Baptist Church Designated Fund
 Choir School of East Texas Designated Fund
 Dennis and Terry Darryl Temple Beth El Donor Designated Fund
 Carolyn F. Hyman Fund
 Jeremiah 29:11 Fund
 Literacy Council of Tyler Donor Designated Fund
 Luther's Children Educational Fund
 Marvin United Methodist Church Foundation, Inc. Designated Fund
 PATH Building Fund
 Smith County Bar Foundation Designated Fund
 D. Coulter Templeton Fund
 Therapet Funds
 Tributary Retreat Center Donor Designated Fund
 John Wingate Truitt Log Cabin Fund
 Tyler Biking/Hiking Trails Fund
 Tyler Junior Golf Foundation Donor Designated Fund
 City of Tyler Park Foundation
 Winsboro Community Resource Center Designated Fund
 Arts East Texas Field of Interest Fund
 Baxter Family Charitable Fund
 Boot Campaign Field of Interest Fund
 Roy & Betty Erickson Charitable Fund for Nursing
 East Texas Giving Day Fund
 East Texas Human Needs Network Fund
 Endowment Fund for the Benefit of the East Texas Symphony Orchestra Association and the University of Texas at Tyler for the Braithwaite Performing Arts Program
 East Texas Senior and Disabled Persons Field of Interest Fund
 East Texas Veterans Alliance Foundation
 Fit City Fund
 Mrs. AD Francis Endowment Fund
 The Hometown Garden Fund
 Hope for Africa Charitable Fund
 Impact Van Zandt Fund
 Macy Chenevert Memorial Fund for Courageous Youth
 Burt and Nancy Marans Charitable Fund
 Edwin A. "Blue" and Janice Owen Miller Charitable Fund
 Northeast Texas Public Health District Fund
 Oil Patch Benevolence Fund
 The Pillar Foundation
 Gladys and Thomas "T.B." Stewart Community Education Fund
 Tyler Library Foundation Fund
 Women's Fund of Smith County Endowment
 Birdwell Elementary School Fund
 University of Texas at Tyler Foundation Project Fund

Nonprofit Endowment Funds*

American Freedom Museum Endowment Fund
 Dermatology Associates of Tyler Minority Scholarship for All Saints Episcopal School of Tyler

Alzheimer's Alliance of NE Texas, Inc. Endowment Fund
 The ARC of Smith County Endowment Fund
 Azleway Endowment Fund
 C.C. and Brenda Baker Endowment for PATH
 Bethesda Health Clinic Endowment Fund
 Boys & Girls Club of East Texas Endowment Fund
 Endowment Fund for the David G. Braithwaite Chair in Biochemistry for the benefit of the University of Texas at Tyler
 A. M. and Lillian Brown Memorial Fund
 Cancer Foundation for Life Endowment Fund
 Children's Village Endowment Fund
 The Children's Park Endowment Fund
 Camp Tyler Outdoor School Endowment Fund
 Discovery Science Place Endowment Fund
 Edwards Family Endowment for Tyler Family Assistance Center at First Baptist Church
 Edgewood Heritage Park Permanent Endowment
 Kevin and Kelly Elife Scholarship Fund for Texas College
 East Texas Crisis Center, Inc. Endowment Fund
 East Texas Symphony Orchestra Endowment Fund
 John Evans Endowment for the Benefit of the East Texas Symphony Orchestra Association
 First Baptist Downtown Missions Ventures Endowment Fund
 Greater Longview United Way Endowment Fund
 Habitat For Humanity Of Smith County, Texas Endowment Fund
 Helen Graham Endowment for Hospice of East Texas
 Helen Graham Endowment for Marvin UMC Missions
 Helen Graham Endowment for Tyler Animal Shelter
 Historic Tyler, Inc. Endowment Fund
 Hospice of East Texas Endowment Fund
 Heart of Tyler Endowment Fund
 Ben E. Jarvis Endowment Fund
 Junior League of Tyler Beverly Beaird Scholarship Endowment
 Kid Reach of MHA/Greater Tyler Endowment Fund
 Lindale ISD Education Foundation Endowment Fund
 Lighthouse for Christ Mission Endowment Fund
 Lindsey Police and Firemen's Endowment Fund
 Literacy Council of Tyler Adult Literacy Endowment Fund
 Longview Faithful Shepherd Foundation
 Meals on Wheels Endowment Fund
 Barre and Gene Monigold Fund
 Martin Family Fund for the United Way of Tyler/Smith County
 Nacogdoches Area United Way Endowment Fund
 Newgate Mission Endowment Fund
 PATH Endowment Fund
 Riter-Beaird Endowment Fund for East Texas Crisis Center
 Jerald B Sanford Gregg County Animal Shelter Endowment
 Tyler/Smith County Juvenile Attention Center Endowment Fund
 Smith County Bar Foundation Endowment Fund
 South Tyler Rotary Foundation Endowment Fund
 Mary John Spence Endowment
 South Tyler Rotary Foundation Endowment
 Bill R. Swelmon Educational Endowment Fund
 Mr. & Mrs. Bob Herd Fund
 The Texas Chest Foundation Fund
 Flanagan Nursing Scholarship Fund
 Genecov Memorial Fund
 McCary Heart Endowment Fund
 Life Membership Fund
 Hilman O. McKenzie Fund
 Isadore Roosth Fund
 Whitt Memorial Scholarship Fund
 Tyler Civic Theatre Endowment Fund
 Therapet Endowment Fund
 Tab and Bonnie Beall Tyler ISD Foundation Endowment
 Tyler ISD Foundation Cames Scholarship Endowment
 Tyler ISD Foundation Endowment Fund
 Frances Cowan Gibson Tyler ISD Fine Arts Endowment
 Tyler ISD Foundation Maland Scholarship Endowment
 John L. and Mary M. Tracy Endowment Fund for Azleway
 John L. and Mary M. Tracy Endowment For East Texas Crisis Center
 John Wingate Truitt Log Cabin Endowment Fund
 Trinity School of Texas Endowments

Texas Chest Foundation Unrestricted Fund
 Tyler Day Nursery Endowment Fund
 Tyler Rotary Foundation Endowment Fund
 University of Texas at Tyler Foundation Endowment Funds
 United Way of Tyler/Smith County Fund
 Winsboro Center for the Arts Endowment
 Windridge Therapeutic Equestrian Center of East Texas Endowment Fund
 Women's Fund of Smith County Sustaining Fund

Scholarship Funds

Art Excellence Scholarship Fund
 Partners in Arts Scholarship Fund
 Barbara Bass Early College Scholarship Fund
 Brook Hill Founder's Scholarship Fund
 David G. and Jacqueline M. Braithwaite Scholarship in Chemistry
 David G. and Jacqueline M. Braithwaite Scholarship in Medicine, Biotechnology and Veterinary Medicine
 Jacqueline M. Braithwaite Scholarship Fund for the benefit of the TJC School of Nursing
 David G. and Jacqueline M. Braithwaite General Scholarship
 Dr. Elbert H. Caldwell Scholarship Fund
 Sharyland Utilities Scholarship Fund
 Adam Carroll Scholarship Fund
 Citizens 1st Bank/Perkins Family Foundation State Employees' Children's Scholarship Fund
 Frances Cowan Gibson Fine Arts Scholarship
 R. Don Cowan Music & Performing Arts Scholarship
 Martha J. Critchfield Women in Finance Scholarship Fund
 Earl Campbell Tyler Rose High School Scholarship
 Helen Elbert Scholarship Fund
 Roy & Betty Erickson Scholarship Fund
 East Texas Geological Society Scholarship Fund
 Alex Fleming Infinity Scholarship Fund
 Winifred K. George Scholarship Fund
 Juliette Low's Amazing Girls Scholarship Fund
 Jean and Jim Gullely Texas Tech Scholarship
 Carroll and Casey Gurganus Scholarship
 Richard B. and Mary Lou Hamm Scholarship Fund
 Jackson Huse Scholarship Fund
 Kathy's Kids Scholarship Fund
 Tim King Memorial Scholarship Fund
 Velma Lemons Scholarship Fund
 Lauren Lewis Memorial Scholarship Fund
 Kenneth Lewis & Robert Miles Memorial JBBA Scholarship Fund
 Allen and Nancy Locklin Scholarship Fund
 Christopher Lyon Memorial Scholarship Fund
 Michael J McCormick Scholarship Fund
 Mark W. Allen Memorial Scholarship Fund
 Sidney Rex Moughon Scholarship Fund
 Frederick Michael Nachman Memorial Scholarship
 Natural Gas Society of East Texas Scholarship Fund
 Gary Neel Memorial Scholarship Endowment
 Rhonda Penry Scholarship Fund
 Peace Officers and Firefighters Scholarship Fund
 Glenn and Vivian Prater Memorial Scholarship Fund
 Ben and Florine Ramsey Scholarship Fund
 Leslie Reid Memorial Scholarship Fund
 Retail Merchants Association Scholarship Fund
 Smith County Baptist Minister Scholarship Fund
 The Seaber Tyler ISD Scholarship Fund
 Don Stevenson Memorial Scholarship
 Gladys and Thomas "T.B." Stewart Scholarship Fund
 Gladys and Thomas "T.B." Stewart Texas College Scholarship
 The Gerald and Charlie Stoker Memorial Scholarship Fund
 Texas Rose Festival Scholarship Fund
 Tyler Citizens Police Academy Alumni Association Scholarship Fund
 Vision for Your Future Scholarship
 Whitehouse Young Farmers Scholarship
 Sherilyn A. Willis MD Medical Scholarship Fund
 A D and Mary Winston Scholarship Fund

*Some nonprofit endowment funds may permit the beneficiary organization to access principal under certain circumstances. Please call if you have questions prior to making a gift to one of these existing funds. Complete list available online <http://etcf.org/donors/donor-resources/current-list-of-etcf-funds/>

Professional Advisors

At ETCF, we understand the importance of the roles of various professional advisors in a donor's charitable giving. We welcome the opportunity to partner with a regional network of accomplished professionals with expertise in tax law, estate planning, accounting, wealth management and financial planning.

ETCF is the charitable arm of your professional advisory team, supporting you and your clients through every step of the giving process while you retain complete control of your client relationships.

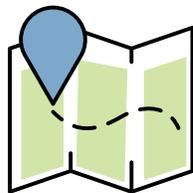
We can help you and your clients:



Identify charitable giving interests and goals.



Match your charitable interests with tax planning needs.



Provide information on community needs and on the agencies and programs that are of greatest interest to your clients.



Create and implement charitable plans integrated with major business, personal, and financial decisions



“East Texas Communities Foundation is a powerful resource for me to use in advising clients regarding their financial future. East Texas Communities Foundation is a tool that allows me to communicate with my clients about the universe of charitable possibilities that exists for their family without the undertone of pushing for contributions to a particular cause or charity.”

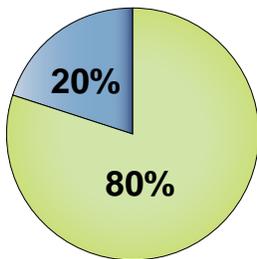
—Rick Allen, CPA
Henry & Peters, PC

Investments

Strategy: East Texas Communities Foundation maintains three investment strategies to meet the unique investment and distribution requirements of various donors and charities. The Foundation’s goal is to enable our donors to achieve both their philanthropic and financial objectives.

Portfolios: In order to meet the investment objectives of various charitable funds, donors can recommend one of six professionally-managed investment portfolios. Donors may select an actively-managed investment portfolio or a portfolio of passive index funds following one of three investment strategies as described below.

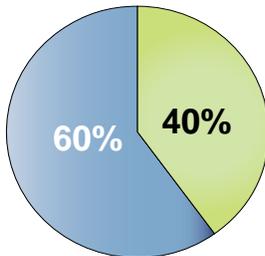
CONSERVATIVE



Objective: preservation of capital and maintenance of purchasing power
conservative
 80% Fixed Income
 20% Equities

The conservative portfolio is recommended for funds which are expected to distribute income and principal in the short-term. Any distributions made from funds invested in the conservative portfolio will likely include "principal" distributions.

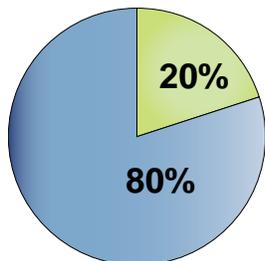
MODERATE



Objective: maintain purchasing power and provide growth of capital and income
moderate
 40% Fixed Income
 60% Equities

Long-term funds such as nonprofit endowment funds and scholarship funds are typically invested in the Moderate Portfolio to meet annual distribution requirements and grow for the future.

GROWTH



Objective: capital appreciation
growth
 20% Fixed Income
 80% Equities

Recommended for endowed or non-endowed funds which desire a higher potential spending rate and are willing to endure a higher level of volatility.



Our investment committee, made up of community leaders, works with a team of professional investment advisors to guide the investment strategy of the Foundation. Committee members are:

- Alan Roseman, CPA, Roseman Wealth Advisors, *Investment Chair*
- Douglas G. Bolles, Executive Vice President, Southside Wealth Management, *Advisory Member*
- James Richard Allen, CPA, Shareholder, Henry and Peters, P.C.,
- Garnett Brookshire, President, Peoples Petroleum
- Steve Roosth, President, Roosth Production Company
- Scott Terry, Retired Investment Advisor
- A.W. "Whit" Riter, III, President, Riter Management Co., L.C., *Advisory Member*

Interested in recommending your investment advisor?

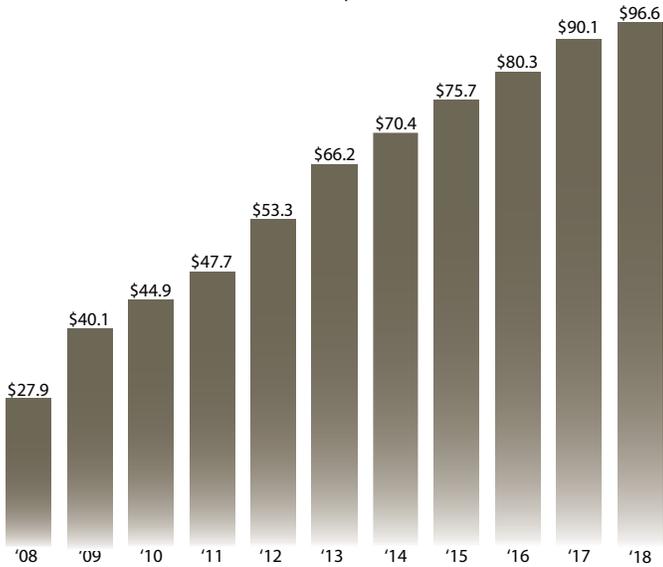
Donors creating funds with balances of \$500,000 or greater, may recommend the funds be invested with an outside manager. ETCF’s Investment Committee works with outside investment advisors to help donors reach their charitable goals.

FINANCIAL HIGHLIGHTS

Year Ending December 31, 2018

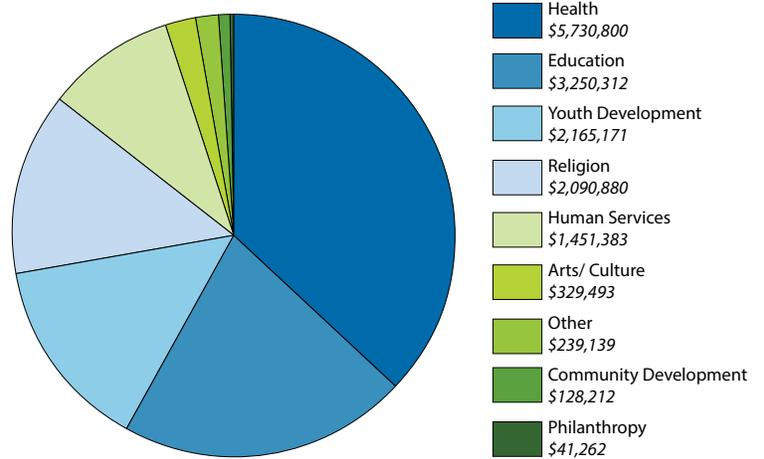
ASSETS

2008 - 2018, in millions



GRANTS

Total Grants \$15,432,611



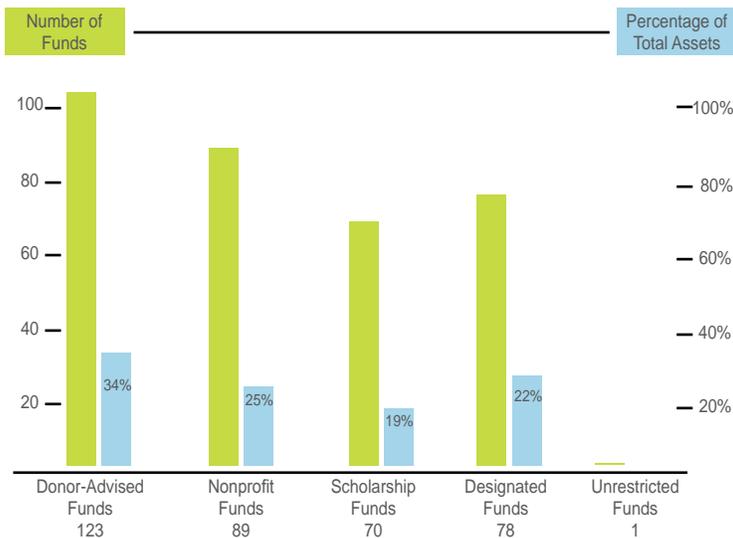
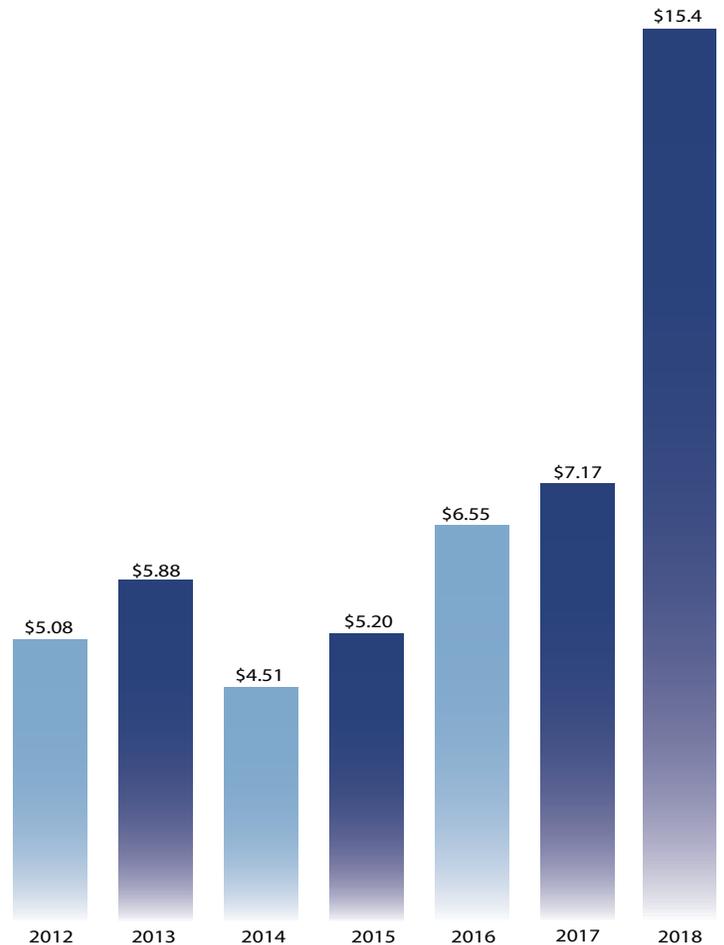
2018 Number of Funds by Type

Donor-Advised Funds	123
Nonprofit Funds	89
Scholarships	70
Designated Funds	78
Unrestricted	1

2018 total funds: 361

GRANTS BY YEAR

2012 - 2018, in millions



Executive Committee



Tony Morgan
 Founding Partner
 Gollob Morgan Peddy PC
Board Chair



Tiffany Kirgan
 CLU, CPA, CFP
 Financial Advisor/ Partner
 Johnson Financial Group
Vice Chair/ Governance Chair



Michael Bosworth
 President
 Bosworth & Associates
Treasurer



Shannon Glenney
 Community Volunteer
**Secretary/
 Marketing/ Development Chair**



Roe Buckley
 Chief Financial Officer
 Mewbourne Oil Company
Audit Chair



Barbara Bass
 CPA
 Gollob Morgan Peddy PC
Grants Chair



Alan Roseman
 CPA, CFP, CAP
 Owner/ Advisor
 Roseman Wealth Advisors
Investment Chair



Doug Bolles
 Executive Vice President
 Southside Bank
Immediate Past Board Chair

Board of Directors

Marilyn Abegg Glass
 Chairman of the Board
 Abegg & Associates

Jon Alexander
 Attorney
 Jasper Ventures, Inc.

Rick Allen
 CPA/ Shareholder
 Henry & Peters, P.C.

Robert Bailes
 CPA, Founder
 Bailes & Company, P.C.

Peter Boyd
 Senior Executive Vice President
 Southside Bank

Garnett Brookshire
 President
 Peoples Petroleum

Steve Dement
 President
 Landmark Title Company

Jay Ferguson
 Headmaster
 Grace Community Schools

Kimberly Fish
 Freelance Writer &
 Community Volunteer

Dawn Franks
 President
 Your Philanthropy

Mark Hagan
 Senior Vice President-Wealth
 Management, CFP/CAP
 KNH Wealth Management Group

Edwin Holt
 CEO
 Holt Creative Group

Gregory T. Kimmel P.C.
 Attorney, Partner
 Allen, Lottman, Kimmel P.C.

Gordon Northcutt
 Vice President & Trust Officer
 Vera Bank

Dale Lunsford
 President
 LeTourneau University

Steve Roosth
 President
 Roosth Production Company

Kristen Seeber
 President & CEO
 Women's Fund of Smith County

Scott Terry
 Retired Investment Advisor

Advisory Board

Craig Adams
 Attorney
 Adams & Coker, P.C.

A.W. "Whit" Riter, III
 President
 Riter Management Co., L.C.

W. Fred Smith, Jr.
 President
 The Gathering

Emeritus Board

Allen Burt
 Allen M. Burt Financial Services

F. William Martin
 Retired Civic Leader

H.T. Smith
 Managing Partner
 Rutledge Capital

Norman Shtofman*
 The Shtofman Company

A.W. "Dub" Riter, Jr.*
 Riter Management Co., L.C.

*Deceased



ETCF serves
 32 counties in
 East Texas.



315 N Broadway, Suite 210 Tyler, Texas 75702

903-533-0208 Toll Free 1-866-533 ETCF (3823) FAX 903-533-0258

www.etcf.org

*Philanthropy builds community and changes lives.
East Texas Communities Foundation supports philanthropy by
offering simple ways for donors to achieve their charitable goals.*