



Simplified Charitable Giving





Thank you for taking the time to review our 2019 annual report for East Texas Communities Foundation (ETCF). East Texas is full of unique communities and ETCF is proud to assist philanthropists across our diverse region.

This annual report is themed "Love Where You Live" to remind each of us that philanthropy is as unique as each individual and organization in our communities. When needs arise for the services of a nonprofit organization in one of our East Texas towns, there are always generous community philanthropists stepping up to support those efforts. From Toledo Bend to Paris, there are nonprofits serving the needs of our citizens with education, cultural arts, humanitarian aid, healthcare and religious programs. We are all fortunate to call East Texas home.

For the past 30 years, ETCF has been helping the people of East Texas create and utilize charitable funds to reach their philanthropic goals. Among other useful information about the Foundation, this annual report highlights a few of the nonprofit organizations which received grants from ETCF in 2019.

2019 was a year of significant economic growth. More than \$10 million in contributions were made to the Foundation, while over \$12 million in grants were distributed to support local, national and international charities.

For many individual donors, 2019 was a great year to create or add to a donor-advised fund as a result of the robust economy. Resources dedicated to create charitable funds during times of prosperity are great resources that can be ultilzed in future years to support charities. Likewise, reserve funds and endowments afford nonprofits access to sustainable resources to help them during challenging times.

Our staff is available to meet and discuss your charitable interests and help you determine if establishing a fund at ETCF can help you meet your philanthropic goals.



To speak directly with one of our staff please call 866-533-3823 or 903-533-0208

Kyle L. Penney

President.

Tony Morgan 🤞 Board Chairman. Fast Texas Communities Foundation Fast Texas Communities Foundation

ETCF President, Kyle Penney, celebrates 30 years of generosity with a few of ETCF's founding board members and their spouses. Pictured left to right: Kyle Penney, Bill Martin, Allen Burt, Arlene Burt and Barbara Shoftman.

STAFF

Kyle Penney, President/ CEO kpenney@etcf.org
Mary Lynn Smith, Program Officer mlsmith@etcf.org
Dana Durman, Program Officerddurman@etcf.org
Beth Filla, Donor Relations bfilla@etcf.org
Holly McFarlin, Director of Public Relationshmcfarlin@etcf.org
Lindsay Sneed, Director of Finance & Administration Isneed@etcf.org
Lisa Justice, Assistant to the Presidentljustice@etcf.org

2019 Financial Summary

Total Assets 12/31/18 \$96,420,613
2019 Contributions \$10,883,756
2019 Grants(\$12,020,741)
Net Investment Activity \$15,555,273
Net Operating Expenses (\$785,152)
Total Assets 12/31/19 \$110,053,749



Community Improvement: The Whitehouse Police Department is a little closer to reaching their \$21,000 goal to add a K9 Unit to their police department thanks to a grant from ETCF. The project cost includes the cost of the four-legged officer, training, patrol car changes, equipment and other necessities.



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Historical Preservation: The Texas State Railroad Society (TSRS), based inside The Railroad Heritage Center located at 808 W Oak St in Palestine, Texas, received a grant from ETCF to support future train car exhibits. The purpose of the TSRS is to enhance the experience of visitors to the Texas State Railroad in Rusk, Texas.



Education: The Fannie Brown Booth Memorial Library in Center, Texas, received a grant from the John Harris Community Fund to purchase new illustrated novels. The Fannie Brown Booth Memorial library provides free services to residents living in Shelby County and surrounding areas.



Education: The Roy and Betty Erickson Charitable Fund for Nursing held at East Texas Communities Foundation awarded a grant to Texarkana College Department of Nursing for the purchase of simulation lab equipment and hospital beds for classroom and lab use.

ETCF Honored at Philanthropy Day Event.

The East Texas chapter of the Association of Fundraising Professionals recognized East Texas Communities Foundation as Outstanding Philanthropic Foundation for 2019. Pictured left to right: Dennis Cullinane, Tony Morgan, ETCF Board Chair, and Whitney Patterson.



Women's Philanthropy Summit Provides Practical Advice to Attendees.

ETCF partnered with the Women's Fund of Smith County and the AFP Chapter of East Texas to host a Women's Philanthropy Summit. The summit's keynote speaker, Kathryn Miree, shared practical advice woven with witty first-hand accounts from her careerer as an estate attorney, mother and philanthropist.



Pictured left to right: Kathryn Miree, Kyle Penney, Kay Latta, Sharon Howell and Kristen Seeber.



ETCF fund holders recommended grants in excess of



ETCF staff processed 1,719 grant recommendations In 2019, ETCF **awarded \$12 million in** grants and scholarships.

In addition, individuals, families, businesses and organizations **contributed over \$10.8 million** to ETCF to establish new charitable funds or supplement existing funds.



106 students were awarded scholarships for the 2019-20 academic year.

Recipients were selected from 2,350 applicants for 68 different scholarships available at ETCF.

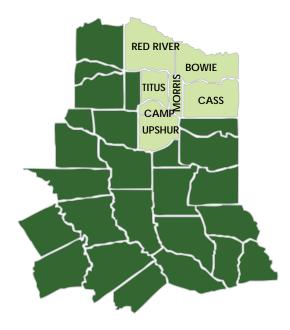


Education: The Burt and Nancy Marans Charitable Fund at ETCF made a grant to the Naples Public Library to assist with the Summer Reading Program. The library serves approximately 5,000 people in Naples and the surrounding communities.



Human Services: A grant to Titus County Cares benefits their Food4Kids BackPack Club which provides kid-friendly food to low income children. Pictured are Northeast Texas Community College softball players filling sacks with donated food to be distributed to area schools.

Red River • Bowie • Titus • Morris • Cass Camp • Upshur • Marion



Youth Development : Grants made to Camp Gilmont helped provide scholarships for students to attend camps. Located in Upshur County, Camp Gilmont's mission is to offer a place where people can grow in mind, body, and spirit by experiencing God's love.





Education: Carlos Tapia, from Mt. Pleasant High School, was awarded the Hugh P. Brown Memorial Scholarship. The Hugh P. Brown Memorial Scholarship was created by Mr. Brown's family to support students studying automotive technology. Pictured left to right are Martin Tapia, Carlos Tapia and Andrea Tapia.

Texarkana nonprofits gathered at the Caddo Area Council of the Boy Scouts of America building to share best practices prior to East Texas Giving Day 2019. Back row, pictured left to right: Monica Bruner with St. James Day School, Katherine Graves with HandsOn Texarkana, Beth Filla with ETCF, Tyler Joyce with Caddo Area Council BSA. Front row, left to right: Holly McFarlin with ETCF, Fred Markham with Texas Pioneer Foundation, Sherry Young with Opportunities Inc., Amy Lemley with HandsOn Texarkana and Linda Willis Caddo Area Council BSA.



Lamar • Delta • Hopkins • Franklin • Rains • Wood • Van Zandt



Education: Hayden Alcalan, a graduate of Grand Saline High School, was the recipient of the Adam Carroll Memorial Scholarship. This scholarship is awarded to a Grand Saline High School graduating senior who has participated in high school athletics or cheerleading.



Human Services: Hooves & Halos received funding to assist with their fall playday from the Mrs. A.D. Francis Endowment Fund. Hooves and Halos is a Christian based organization that provides equine programs for individuals who are physically or mentally challenged, discouraged or disadvantaged. The purpose of the A.D. Francis Endowment is to support and build the capacity of charities serving the people of Winnsboro, Texas.





Human Services: The Mount Vernon Music Association received a grant from the Evans-Merrick Music Fund to provide a free summer children's concert. The purpose of the Evans-Merrick Music Grants Fund is to support and encourage traditional or classical music activities in the East Texas region. Programs must be offered free to the public.

Kellen Floyd, a graduate of Paris High School, was the recipient of the Jackson Huse Scholarship. This scholarship was created in the loving memory of 6 year-old Jackson who lost his battle with brain cancer. The scholarship was awarded for the first time in 2019, the year Jackson was to have graduated high school, to Floyd, who also lost his sibling.

Pictured: Kellen Floyd smiles beside Jackson's mother, Johna Tritt at Paris High School.



Gregg • Harrison • Rusk • Panola • Nacogdoches • Shelby • Angelina San Augustine • Sabine

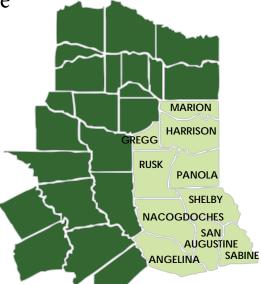
Arts & Culture: In October, The Longview Symphony presented the first in its series of free lunchtime recitals featuring the music of Bach. Each concert was held on a Friday at a church in downtown Longview and showcased local musicians. Grants from the Evans-Merick Music Fund at ETCF helped underwright the series.



Education: A grant was made to the Lufkin High School Alumni Association to assist in their commitment to provide scholarships to Lufkin High School students. Since its formation, the LHSAA has made a commitment to continuing education, awarding 2,312 scholarships totaling \$2,267,865 to graduates of LHS. Pictured left to right: Wyatt Leinart and Dakota Stockman.



Education: Thirteen computers were replaced at the Longview Public Library thanks to a grant made to the Friends of the The Longview Public Library. The library offers free computer classes each month to patrons wishing to improve their knowledge from basic keyboarding to advanced Excel.





Human Services: The City of Center, Texas received funding to assist in creating an entrance gate for the Center Soccer Park. The newly renovated soccer park is part of the ongoing Ballard Street Park conversion into the Center City Park.

The park is home to both the Shelby County Youth Soccer Association and Center High School Soccer Teams, and covers about 21 acres. Upon completion, the complex will have three adult soccer fields which can be divided into smaller fields for younger players.





Human Services: Shelby County Children's Advocacy Center received funds from the John Harris Community Fund to purchase forensic interview equipment in order to better preserve evidence as part of an investigation for victims of suspected abuse. On average, Shelby County Children's Advocacy Center serves 200 unique child victims each year.

Fund Created to Honor Family Legacy and Love for Golf



After the passing of Arnold T. Sikes in late 2018, his wife of 56 years, Sharon Sikes, felt she was removing his name from so many things that they had spent years creating together. "After the passing of a spouse, you have to remove their name from all your accounts and records. I hated it," said Sikes. "I knew I wanted to add his name to something to create a lasting legacy."

During his lifetime, Arnold was a supporter of the First Tee of Greater Tyler. Often times, Arnold was seen driving neighborhood children on his golf cart around Hollytree Golf Course, sharing stories and his passion for the game.

The Arnold T. Sikes Memorial Endowment Fund benefiting the First Tee of Greater Tyler was created to honor Mr. Sikes and continue his passion for youth development through the game of golf. "I am so blessed to do this in honor of his memory," said Sikes. "Working with the staff of ETCF made the process simple and efficient. I know this fund will do great things, just like Arnold would want."

Stewart Fund Supports Education



Grants from the Gladys and Thomas "T.B." Stewart Community Education Fund at East Texas Communities Foundation were awarded to the Literacy Council of Tyler and East Texas Youth Orchestra.

The East Texas Youth Orchestra, Inc. received funds to help students attend instrument specific and full orchestra clinics, while the grant to The Literacy Council of Tyler supported their CORE Programs, including Adult Basic Education, English as a Second Language, and GED prep.

Mr. and Mrs. Stewart desired to make a lasting contribution to their community. They valued their faith and the role of education which led them to serve as positive role models to people of all ages. In addition to establishing a scholarship fund at ETCF and donating historic property to the City of Tyler, the Stewart Community Education Fund was established to provide financial support for public charities serving Smith County, which offer educational programs and materials to individuals.

Fund Honors Retiring Judge



Judge Carole Clark served on the 321st District Court, Family Division in Tyler, Texas for many years. To celebrate her years of service, friends and colleagues created a fund in her honor that will assist child advocates with training at the "Karyn Purvis Institute of Child Development" at TCU. The training provided through the institute will equip professionals with the skills needed to assist children from "hard places" navigating family court.

Pictured left to right: Judge Carol Clark and Barbara Bass.

Smith • Henderson • Cherokee • Anderson Freestone • Leon • Houston • Trinity





Enviroment: The East Texas Arboretum, located in Athens, Texas, recieved a grant for a new tiller and compost for soil improvments from the Edwin A. Blue and Janice Owen Miller Charitable Fund at ETCF. Produce grown in the vegetable garden was donated to the Henderson County Food Pantry.



Religion: Troy Kriechbaum, President & CEO of Encouragment FM, accepts a grant check from ETCF President, Kyle Penney. The grant partially funded the launch of a Hispanic Christian music radio station titled Fuzión 102.3 and 103.1.



Education: Lorri Allen, wife of Mark Allen, visits with Madelynn Bragg, Eustace High School graduate. Bragg was the 2019 recipient of the Mark W. Allen Memorial Scholarship and plans to attend the University of Texas in Austin to study English Language/ Literature.

Tyler Area Ambucs, the city of Tyler Parks and Recreation Department and area families welcomed the opening of Southside Park playground. The park features ramps, swings and slides that accommodate people that have mobility issues. The Southside Park project fund held at ETCF provided grant support for the park.





Percentage of Donors 76% that Covered the Fees

185 TOTAL NUMBER OF NONPROFITS

> Habitat for Humanity We Build Hope

\$651,682 Total Matching Funds Raised by Nonprofits





\$1,308,861

raised in 18 hours from 3,603 Gifts







\$1.3 Million Raised for Area Nonprofits through East Texas Giving Day

Charities in East Texas benefited from the generosity of 3,603 gifts during East Texas Giving Day 2019.

The online fundraising effort began at 6:00 a.m. on Tuesday, April 30th, and ended at midnight. Donors contributed \$1,308,861 to support causes they care about in 32 East Texas counties.

"East Texas residents showed their generosity and connection to their communities," said Kyle Penney, President of East Texas Communities Foundation, which hosted the event. "Nonprofit organizations spent countless hours getting the word out about the needs facing our region, and our region responded by dowe can all be proud."

During East Texas Giving Day, nonprofit organizations encouraged their donors and the public to make charitable donations online at www.EastTexasGivingDay.org.

Donors could choose among 185 participating charities, and make donations starting at just \$10. Throughout the day, some donations were eligible to be matched by donations already pledged by individuals to select nonprofits.

East Texas Giving Day benefited nonprofits of all sizes. Smith County charities led the charge with The Mentoring Alliance receiving the most overall contributions

nating. It's a community effort for which for a total of \$225,136, followed by Grace Community School raising \$84,880 and Bethesda Health Clinic with \$53,603.

> Media sponsors included: KYTX CBS19, KTEK NBC 56 and KFXK Fox 51, KLTV ABC 7, KTRE ABC 9 serving Lufkin, Jack FM 106.5, KYKX 105.7 of Longview, KVNE 89.5 and KGLY 93.1, Mix 107.7 and KOYN 93.9 of Paris Texas, KALK 97.7 and KSCN 96.9 of Mt. Pleasant, KISS FM 92.7 Paris, KICKS 105.1 in Lufkin and KZQX 100.3 Tatum, QXFM 97.9 in Tyler, Townsquare Media in Texarkana, Tyler Today Magazine, 4 States Living and Butler Creative. Media sponsors helped publicize Giving Day with online public service announcements and live broadcasts throughout the day.



ETCF President Kyle Penney prepares for an on-air interview to promote advanced giving with KETK East Texas Live host, Mye Owens. KETK 56 is a valued media partner for promoting East Texas Giving Day.



ETCF host educational trainings for Giving Day participants including social media marketing, donor stewardship and board development. Pictured Left to right: Beth Filla, Holly McFarlin and Longview Dream Center Executive Director, Shonna Barlow.

Money Raised on Giving Day 2019 Helps Fund Bear, Tiger **Enclosures at Black Beauty Ranch.**

As a participant in East Texas Giving Day, Traci Hanson with Cleveland Armory Black Beauty Ranch, in Murchison, Texas, knew having a matching fund partner could help her campaign.

What she didn't know was that with the help of an anonymous fund holder at ETCF and some creative marketing, her event goal of \$10,000 would be doubled.

"Going into Giving Day we knew we were close to our goal for building a larger, more natural bear enclosure, but we needed a push to get over that final fundraising hurdle," said Hanson. "We were thrilled when an ETCF donor

generously offered a matching gift for our Giving Day campaign."

Encouraged by the anonymous donor's support, funders connected to the mission of Black Beauty added to the match pool.

"East Texas Giving Day was an excellent way for our organization to plug donors in to help us reach a goal," said Hanson. "Through our Facebook and email campaigns we were able to raise \$20,116."

Black Beauty Ranch is about to wrap up construction on Phase II of a Wildlife Habitat facility that will provide a permanent homes for rescued tigers and bears. This naturally wooded area consists of three one-acre habitats which will better emulate the animals' physical, social and psychological needs.



Sammi, a black bear living at Black Beauty Ranch, enjoys a fall pumpkin. Photo by Maura Flaherty, Wildlife Caregiver at Black Beauty Ranch.

FUND TYPES

People look to East Texas Communities Foundation to help fulfill their charitable and financial goals. Often, people are looking for advice on how to address an issue or support an organization that is important to them. Sometimes, they want to use a personal asset – such as cash, securities, business interests, real estate, mineral interests, retirement distributions, etc. – to support philanthropic interests. ETCF works with individuals, families, businesses, and nonprofit organizations, to help determine which of our five fund offerings would meet their needs now and in the future

DONOR-ADVISED FUND

Donor-Advised Funds are a flexible and easy way to support the organizations and issues you care about—both now and in the future. As a donor, you may make gifts to your fund at any time, taking a tax deduction for the year in which the gift is made. You, or your designated advisor, may then make grant recommendations from the fund at any time to charities of your choice. A donor-advised fund may be created by an individual, family, group, or organization to support public charities.



SCHOLARSHIP FUND

Scholarships are often established by individuals or organizations to support academic interests or to memorialize a loved one. Scholarship funds provide deserving student's the opportunity to attend a certain school or pursue a field of study which was meaningful to a donor. Businesses and civic groups may set up scholarship funds to encourage students to pursue a particular field of study, honor a founder or long-time employee, or to encourage the next generation of community leaders.



DESIGNATED FUND

A Designated Fund can be customized to support several specific charities or make grants within a predetermined field-of-interest or for a specific project. A designated fund may utilize an advisor, a committee, or a prescribed formula to make annual grants as appropriate to fulfill the charitable objectives of the donor. A designated fund may be established with a limited duration or endowed to provide perpetual support.



NONPROFIT FUND

Nonprofit organizations and/or their donors can establish a short-term fund or permanent endowment fund to support a single charity. ETCF provides investment management and can help charities receive complex assets such as real estate or business interests. An endowment fund sends the message to the community that an organization is building for the future while a non-permanent fund can be used to address current needs.

UNRESTRICTED FUND

The Unrestricted Charitable Fund offers the broadest option for charitable giving in your community. This fund is used to address East Texas communities' most pressing needs, as those needs change over time. By making a gift or bequest to the unrestricted fund, you are helping support East Texas charities —forever.

What is a Donor-Advised Fund?

Donor-Advised Funds are a flexible and easy way to support the organizations and issues you care about—both now and in the future. As a donor, you may make gifts to your fund at any time, taking a tax deduction for the year in which the gift is made. You, or your designated advisor, may then make grant recommendations from the fund at any time to charities of your choice. A donor-advised fund may be created by an individual, family, group, or organization to support public charities.





Make an Initial Donation

Donor-Advised funds are a flexible and easy way to support organizations and issues you care about.

A donor can donate cash, publicly trade securities, real estate, mineral interests, or business interests.

Donors may be eligible for an immediate tax deduction at the time the donation is made.

Donors can support virtually any IRS-qualified public charity with their donor-advised fund by submitting a grant recommendation either online or by submitting a written form by email or fax.

Donors can make additional contributions over time, when the timing makes sense to meet financial, tax or charitable objectives.

While you're deciding which charities to support, your donation can potentially grow tax-free based on your investment preferences, making available even more money for charities.

Professionally

Managed Investment

ETCF offers three investment strategies managed by an outside professional firm. Each of the investment portfolios has an actively managed and passive index fund option. If your fund balance is over \$500,000, you can recommend an outside wealth advisor to work with ETCF to manage the fund.

Our investment committee works closely with all advisors, ensuring transparency and adherence to ETCF policies and procedures.



Recommend Grants to 501c3 Charities

ETCF offers a growing suite of donor services that help make your philanthropy more effective and our community stronger.

Once you submit a grant recommendation, we take care of the details: checking the nonprofit status of the organization followed by sending the grant check and acknowledgment letter. You have 24/7 access to our online grant-making platform where you can view your giving history, fund balance and recommend distributions to nonprofits. Grants can also be made anonymously.

We can also provide you with information about local nonprofit organizations, including specific groups or those working in a particular area of interest.

Why choose ETCF? Compare your options.

ETCF is a public charity, governed by a board of community leaders. We offer several advantages not available to private foundations- for example, higher tax deductibility for charitable contributions and professional administrative support. A comparison of your charitable options can be reviewed below.

Gifts-Options and Con- siderations	Direct Gift to Charity	Private Foundations	East Texas Communities Foundation	Supporting Organizations		
Amount Deductible						
Publicly Traded Securities	FMV*	FMV*	FMV*	FMV*		
Other Appreciated Property	FMV*	Limited to Cost Basis	FMV*	FMV*		
Percentage Limitations						
Cash Gifts	60% of AGI**	30% of AGI**	60% of AGI**	60% of AGI**		
Appreciated Property	30% of AGI**	20% of AGI**	30% of AGI**	30% of AGI**		
Other Considerations						
Excise Tax on Investment Income	No Investment Income	1.39%	None	None		
Excess Business Holding Limitations	Yes	Yes	Yes	Yes		
Donor Control	Full	Legal	Advisory	Donor can be minority board member		
Anonymity	Yes	No. Must file detailed re- turns on grants, investments, fees, salaries, etc.	Yes. Donors and grants can be private. Foundation can serve as a buffer between donor and grant-seekers	Limited		
Distribution Requirement	No	Yes– 5% annually	No	No		
Incorporation, Tax Exemption, Audit/ Tax Returns, Direc- tors/ Officers Insurance, Grants Management, Com- pliance	Not Applicable	Responsible for all functions; foundations less than \$3 million have average expenses ranging from 3-5%, decreasing as the assets grow larger	ETCF handles all administration and investment management with a tiered fee ranging from 1.00 -2.25%, decreasing as the assets grow larger depending on the choice of investments.	Attached to Communities Foundation yet remains independent– fees are generally between private foundations and communities foundations		
Primary Disadvantages	Timing –Gift must be made in same year as income to maximize tax benefits	Compliance, tax reporting, annual payout requirements, tax on investment income, contri- bution restrictions.	Advisory vs. Ownership control	Minority control, does not eliminate separate account- ing and tax reporting		
Primary Advantages	Control, family identity	Control, independence, family identity, administrative compensation permitted	Deductibility, nonprofit knowledge, flexibility, per- manence, tax-free growth and no administration	Deductibility, separate board, family identity, more apparent control		

Make a Difference- Exactly As You Intend

Grants from funds held at ETCF are directed to a variety of charitable purposes. If you are seeking a meaningful way to provide ongoing support for a charitable organization or purpose close to your heart, please consider the benefits of creating your own named fund at East Texas Communities Foundation. We welcome the opportunity to help you custom design a fund that will make a difference today and for the future—exactly as you intend.

PARTIAL LIST OF ETCF FUNDS

Donor-Advised Funds

Anonymous Donor-Advised Funds (8) Adams Family Donor-Advised Fund Sidney and Anna Lee Allen Charitable Fund Allison Family Donor-Advised Fund Melinda and Rick Allen Charitable Fund Anderson-Vukelja Donor-Advised Fund Jeff and Sissy Austin Donor-Advised Fund Jeff and Jackie Badders Charitable Fund Bagot Family Charitable Fund Edgar and Lisa Baker Charitable Fund Glenda Barrett Charitable Fund Barbara and Billy Bass Charitable Fund Lisa and David Beaird Donor-Advised Fund Carl and Evelyn Bochow Donor-Advised Fund Thomas W. Bochow, MD Donor-Advised Fund Marilyn Joan Brinkman Donor-Advised Fund Brad and Ann Brookshire Donor-Advised Fund Tim and Michelle Brookshire Family Fund Brown Family Donor-Advised Fund Frank J. Budde and Marilyn Budde Fund Joyce Buford Donor-Advised Fund Burt Family Fund Shirley and Don Chase Donor-Advised Fund Dirk and Patti Coleman Charitable Fund Cordell Family Donor-Advised Fund Betty Danielson Memorial Fund for Youth Suzanne Hunt Davis Donor-Advised Fund Mary C. Decker Charitable Fund Denarii Fund Dent Charitable Fund Dimond Family Charitable Fund Karleen Draper Donor-Advised Fund Larry and Dana Fleming Charitable Fund Johnna and Kevin Fullen Charitable Fund Gertrude Windsor Garden Club Fund Gerard Family Donor-Advised Fund Emily and Gerald Gibson Fund Greater Longview United Way Donor-Advised Fund Jim and Leigh Comillion Charlable Fund Jim and Leigh Comillion Charlable Fund Dr. and Mrs. Charles Gordon Donor-Advised Fund Joyce and Zelick Greenberg Donor-Advised Fund Fred and Ginger Haberle Charlable Fund Roy and Helen Hallmark Fund Brian & Jan Hancock Donor-Advised Fund Don and O'Marie Harvey Charitable Fund Tim Hayward Medical Lecture Fund HPP Fund Presley C. and Virginia B. Hudson Donor-Advised Fund Hurst Family Fund H.T. and Laura Hyde Charitable Fund H.I. and Caula Hyde Chainable Fund Robert B Irwin Foundation Jackson Family Charitable Fund Jasper Ventures Employee Match Program Fund Erin and Brent Jasper Charitable Fund Carrie-Ann and Jason Yearty Charitable Fund Jasper Ventures Employee Directed Giving Fund Jasper Family Fund Jane E. and Les Campbell Charitable Fund Jon and Susan Jasper Charitable Fund Phil and Sharon Jenkins Charitable Fund John and Lisa Jones Charitable Fund Kalos Foundation Karen Faulkner Key Donor-Advised Fund Elizabeth Faulkner Kirwan Donor-Advised Fund Richard and Susan Knarr Charitable Fund Lowery Donor-Advised Fund Lujan Family Charitable Fund Rod and Merle Mabry Family Charitable Fund Jack and Glenda Mann Donor-Advised Fund Matthews Family Charitable Fund Mauldin Family Donor-Advised Fund McCook Family Giving Fund Michael and Fritter McNally Donor-Advised Fund McSwane Family Charitable Fund Barre and Gene Monigold Fund Vicki and Tony Morgan Charitable Fund Stacy and Reid Martin Family Charitable Fund Stacy and Reid Martin Family Charitable Fund F. William and Mary Jo Martin Donor-Advised Fund Niblack Charitable Fund Nichols Family Fund LeGrande and Cassandra Northcutt Donor-Advised Fund Olivia Smith "For Good" Donor-Advised Fund Julie and Terry Pace Charitable Fund Pangburn Charitable Fund

oneer Charitable Fund William Pirtle Donor-Advised Fund Rex and Janice Pritchard Charitable Fund Raabe Family Charitable Fund Ramey Family Fund Richm Family Fund Riestenberg Family Charitable Fund Cynthia and Whit Riter Donor-Advised Fund Ken and Joyce Roddy Donor-Advised Fund John and Carol Ann Rowland Charitable Fund Sam Roosth Foundation Fund Scholtes Family Charitable Fund Schuler Family Charitable Fund Bunnie Schulz Memorial Fund Fred and Carol Smith Family Donor-Advised Fund Pam and Thomas Smith Donor-Advised Fund Stephens Family Fund Frances D. Swann Donor-Advised Fund Paul and Carla Szafran Charitable Fund Summers Foundation T.L.L. Temple Foundation Community Fund Tokoph Family Charitable Fund The Triumph Donor-Advised Fund Harry and Gail Wallace Donor-Advised Fund Cecil and Bernie Ward Family Donor-Advised Fund Amy and Tom Woldert Donor-Advised Fund Kim and Greg Wright Charitable Fund Youth Challenge Memorial Fund

Designated Funds

Sara-Catherine Shirley Memorial AMBUCS Scholarships Sala-Catterine Simile Yourholai Avabucs S The ARC of Smith County Designated Fund Baxter Family Charitable Fund Bethesda Health Clinic Designated Fund Birdwell Elementary School Fund Blankets and Bears Fund Perwerbero (SD Edworling Foundation Brownsboro ISD Education Foundation Budde Family Designated Fund Janette L. Collard Faith Baptist Church Designated Fund Choir School of East Texas Scholarship Fund Judge Carole Clark Trauma-Informed Training Fund Dennis and Terry Darryl Temple Beth El Donor Designated Fund Discovery Science Place Designated Fund Roy & Betty Erickson Charitable Fund for Nursing Endowment Fund for the Benefit of the East Texas Symphony Orchestra Association and the University of Texas at Tyler for the Braithwaite Performing Arts Program Evans-Merrick Music Grants Fund Mrs. AD Francis Endowment Fund The Hometown Garden Fund John Harris Community Fund Carolyn F. Hyman Fund Karen Key Baylor Scott & White Dallas Foundation Designated Fund Literacy Council of Tyler Operating Reserve Luther's Children Educational Fund Macy Chenevert Memorial Fund for Courageous Youth Burl and Nancy Marans Charitable Fund Edwin A. "Blue" and Janice Owen Miller Charitable Fund Nacogdoches HOPE Designated Fund Oil Patch Benevolence Fund R.F. and Jessie Shaw Fund Smith County Bar Foundation Designated Fund Southside Park Project Fund Gladys and Thomas "T.B." Stewart Community Education Fund Ric Summers Memorial Fund Palestine University Academy Fund UT Tyler Palestine Campus Designated Fund D. Coulter Templeton Fund Therapet Funds Tributary Retreat Center Donor Designated Fund John Wingate Truitt Log Cabin Fund Tyler Library Foundation Fund City of Tyler Park Foundation University of Texas at Tyler Foundation Project Fund Connie Wakefield Fund Winnsboro Community Resource Center Designated Fund Women's Fund of Smith County Endowment Nonprofit Endowment Funds* Dermatology Associates of Tyler Minority Scholarship Fund

for All Saints Episcopal School of Tyler Alzheimer's Alliance of Smith County Endowment Fund The Arc of Smith County Endowment Fund

C.C. and Brenda Baker Endowment for PATH Bethesda Health Clinic Endowment Fund Endowment Fund for the David G. Braithwaite Chair in Biochemistry for the benefit of the Univ. of Texas at Tyler A. M. and Lillian Brown Memorial Fund Cancer Foundation for Life Endowment Fund Children's Village Endowment Fund The Children's Park Endowment Fund Choir School of East Texas Designated Fund Camp Tyler Outdoor School Endowment Fund Discovery Science Place Endowment Fund Edwards Family Endowment for Tyler Family Assistance Center at First Baptist Church Edgewood Heritage Park Permanent Endowment Kevin and Kelly Eltife Scholarship Fund for Texas College East Texas Crisis Center, Inc. Endowment Fund East Texas Crisis Center, Inc. Endowment Fund John Evans Endowment for the Benefit of the East Texas Symphony Orchestra Association First Baptist Downtown Missions Ventures Endowment Fund Arnold T. Sikes Memorial Endowment for the First Tee of Constant Texas Greater Tyler Greater Longview United Way Endowment Fund Habitat For Humanity Of Smith County, TX Endowment Fund Helen Graham Endowment for Hospice of East Texas Helen Graham Endowment for Marvin UMC Missions Helen Graham Endowment for Tyler Animal Shelter Historic Tyler, Inc. Endowment Fund Hospice of East Texas Endowment Fund Heart of Tyler Endowment Fund Ben F. Jarvis Endowment Fund Junior League of Tyler Beverly Beaird Scholarship Endowment Kid Reach of MHA/Greater Tyler Endowment Fund Lindale ISD Education Foundation Endowment Fund Lighthouse for Christ Mission Endowment Fund Lindsey Police and Firemen's Endowment Fund Literacy Council of Tyler Adult Literacy Endowment Fund Longview Faithful Shepherd Foundation Meals on Wheels Endowment Fund The Mentoring Alliance Endowment Fund Barre and Gene Monigold Fund Martin Family Fund for the United Way of Tyler/Smith County Nacogdoches Area United Way Endowment Fund New Creation Foundation Endowment Newgate Mission Endowment Fund PATH Endowment Fund Retail Merchants Association Endowment for PATH Riter-Beaird Endowment Fund for East Texas Crisis Center Jerald B Sanford Gregg County Animal Shelter Endowment Tyler/Smith County Juvenile Attention Center Endowment Fund Smith County Bar Foundation Endowment Fund Mary John Spence Endowment Bill R. Swetmon Educational Endowment Fund Mr. & Mrs. Bob Herd Fund The Texas Chest Foundation Fund Flanagan Nursing Scholarship Fund Genecov Memorial Fund McCary Heart Endowment Fund Life Membership Fund Hilman O. McKenzie Fund Isadore Roosth Fund Whitt Memorial Scholarship Fund Tyler Civic Theatre Endowment Fund Therapet Endowment Fund Tab and Bonnie Beall Tyler ISD Foundation Endowment Braithwaite Tyler ISD Fine Arts Endowment Fund Tyler ISD Foundation Carns Scholarship Endowment Tyler ISD Foundation Endowment Fund Tyler ISD Foundation Endowment Fund Frances Covan Gibson Tyler ISD Fine Arts Endowment Tyler ISD Foundation Maland Scholarship Endowment John L. and Mary M. Tracy Endowment Fund for Azleway John L. and Mary M. Tracy Endowment For East Texas Crisis Center John Wingate Truitt Log Cabin Endowment Fund Trinity School of Texas Endowments Thing School or Packas Endowment Tyler Day Nursery Endowment Tyler Rolary Foundation Endowment Fund University of Texas at Tyler Foundation Endowment Funds United Way of Tyler/Smith County Fund Winnsboro Center for the Arts Endowment Anna Wegener Memorial Camp Scholarship Windridge Therapeutic Equestrian Center of East Texas Endowment Fund Women's Fund of Smith County Sustaining Fund

Scholarship Funds

Art Excellence Scholarship Fund Partners in Arts Scholarship Fund Barbara Bass Community College Scholarship Fund Brook Hill Founder's Scholarship Fund David G. and Jacqueline M. Braithwaite Scholarship in Chemistry David G. and Jacqueline M. Braithwaite Scholarship in Medicine, Biotechnology and Veterinary Medicine Jacqueline M. Braithwaite Scholarship Fund for the benefit of the TJC School of Nursing David G. and Jacqueline M. Braithwaite Vocational-Technical Scholarship Hugh P. Brown Memorial Scholarship Dr. Elbert H. Caldwell Scholarship Fund Adam Carroll Scholarship Fund Citizens 1st Bank/Perkins Family Foundation State Employees' Children's Scholarship Fund Donald Scott Cooper Nursing Foundation Frances Cowan Gibson Fine Arts Scholarship R. Don Cowan Music & Performing Arts Scholarship Martha J. Critchfield Women in Finance Scholarship Fund Earl Campbell Tyler Rose High School Scholarship Helen Elbert Scholarship Fund Roy & Betty Erickson Scholarship Fund East Texas Estate Planning Council Scholarship East Texas Geological Society Scholarship Fund Jimmy and Gail Evans Nursing Scholarship Jimmy and Gail Evans Nursing Scholarship Jimy and Gail Evans Teachers Scholarship Alex Fleming Infinity Scholarship Fund Winifred K. George Scholarship Fund Juliette Lows Amazing Girls Scholarship Fund Jean and Jim Gulley Texas Tech Scholarship Carroll and Casey Gurganus Scholarship Edna Faulk Haberle Visual Arts Scholarship Elchard P. and Marul Au Happe Scholarship Richard B. and Mary Lou Hamm Scholarship Fund Jackson Huse Scholarship Fund John Harris Scholarship Fund Joey Johnson Memorial Scholarshin Kathy's Kids Scholarship Fund Tim King Memorial Scholarship Fund Velma Lemons Scholarship Fund Lauren Lewis Memorial Scholarship Fund Kenneth Lewis & Robert Miles Memorial JBBA Scholarship Fund Allen and Nancy Locklin Scholarship Fund Christopher Lyon Memorial Scholarship Fund Mark W. Allen Memorial Scholarship Fund Wayne and Margie Morrison Scholarship Sidney Moughon Texas A&M Scholarship Sidney Moughon Texas A&M Scholarship Sidney Rex Moughon Scholarship Fund Frederick Michael Nachman Memorial Scholarship Natural Gas Society of East Texas Scholarship Fund Gary Neel Memorial Scholarship Endowment Rhonda Penry Scholarship Fund Kenny Ponder Master Woodcraft Scholarship Glenn and Vivian Prater Memorial Scholarship Fund Ben and Florine Ramsey Scholarship Fund Leslie Reid Memorial Scholarship Fund Reily Foundation Scholarship Retail Merchants Association Scholarship Fund Retain weed fails Association Scholarship Fund Robinson Family Memorial Scholarship Smith County Baptist Minister Scholarship Fund Seeber Tyler ISD Scholarship Fund Gladys and Thomas "T.B." Stewart Scholarship Fund Gladys and Thomas "T.B." Stewart Texas College Scholarship The Gerald and Charlie Stoker Memorial Scholarship Fund Ben & Bettye Bitz Scholarship Fund Joe & Marguerite Davis Scholarship Fund T. J. Ivey Scholarship Fund Henry & Evelyn Jordan Scholarship Fund Tadge & Bill O'Donnell Scholarship Fund Tatus Meric Scholarship Fund Tatum Music Scholarship Winnie Frank Woolverton Scholarship Fund Texas Rose Festival Scholarship Fund Tyler Citizens Police Academy Alumni Association Scholarship Fund Vision for Your Future Scholarship Band of Angels Memorial Scholarship Whitehouse Young Farmers Scholarship Sherilyn A. Willis MD Medical Scholarship Fund Randy Willmon Memorial Firefighter Scholarship A D and Mary Winston Scholarship Fund

*Some nonprofit endowment funds may permit the beneficiary organization to access principal under certain circumstances. Please call if you have questions prior to making a gift to one of these existing funds. Complete list available online http://etcf.org/donors/donor-resources/current-list-of-etcf-funds/

Professional Advisors

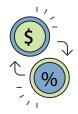
At ETCF, we understand the importance of the roles of various professional advisors in a donor's charitable giving. We welcome the opportunity to partner with a regional network of accomplished professionals with expertise in tax law, estate planning, accounting, wealth management and financial planning.

ETCF is the charitable arm of your professional advisory team, supporting you and your clients through every step of the giving process while you retain complete control of your client relationships.

We can help you and your clients:



Identify charitable giving interests and goals.



Match your charitable interests with tax planning needs.



Provide information on community needs and on the agencies and programs that are of greatest interest to your clients.



Create and implement charitable plans integrated with major business, personal, and financial decisions



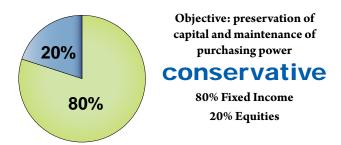
"East Texas Communities Foundation is a powerful resource for me to use in advising clients regarding their financial future. East Texas Communities Foundation is a tool that allows me to communicate with my clients about the universe of charitable possibilities that exists for their family without the undertone of pushing for contributions to a particular cause or charity." —**Rick Allen. CPA**

Henry & Peters, PC

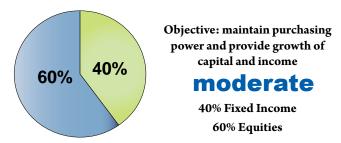
Investments

East Texas Communities Foundation maintains three investment strategies to meet the unique investment and distribution requirements of various donors and charities. The Foundation's goal is to enable our donors to achieve both their philanthropic and financial objectives.

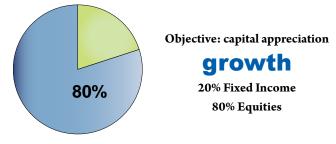
In order to meet the investment objectives of various charitable funds, donors can recommend one of six professionally-managed investment portfolios. Donors may select an actively-managed investment portfolio or a portfolio of passive index funds following one of three investment strategies as described below.



Recommended for funds which are expected to distribute income and principal in the short-term. Any distributions made from funds invested in the conservative portfolio will likely include "principal" distributions.



Long-term funds such as nonprofit endowment funds and scholarship funds are typically invested in the Moderate Portfolio to meet annual distribution requirements and grow for the future.



Recommended for endowed or non-endowed funds which desire a higher potential spending rate and are willing to endure a higher level of volatility.



Fixed Income



Our investment committee, made up of community leaders, works with a team of professional investment advisors to guide the investment strategy of the Foundation. Committee members are:

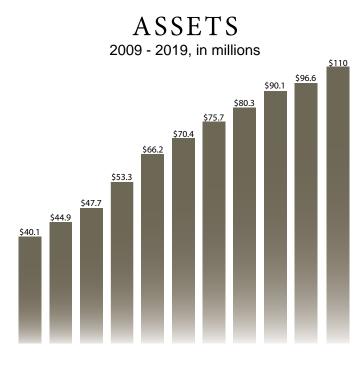
- Alan Roseman, CPA, Roseman Wealth Advisors, *Investment Chair*
- Douglas G. Bolles, Executive Vice President, WealthPointe Financial Planners
- James Richard Allen, CPA, Shareholder, Henry and Peters, P.C.,
- Garnett Brookshire, President, Peoples Petroleum
- Steve Roosth, President, Roosth Production Company
- Scott Terry, Retired Investment Advisor
- A.W. "Whit" Riter, III, President, Riter Management Co., L.C., *Advisory Member*

Interested in recommending your investment advisor?

Donors creating funds with balances of \$500,000 or greater, may recommend the funds be invested with an outside manager. ETCF's Investment Committee works with outside investment advisors to help donors reach their charitable goals.

FINANCIAL HIGHLIGHTS

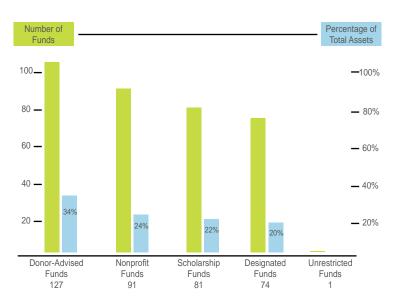
Year Ending December 31, 2019

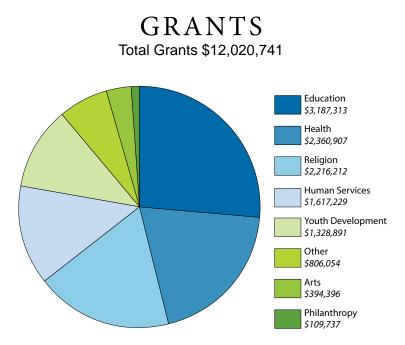


2019 Number of Funds by Type

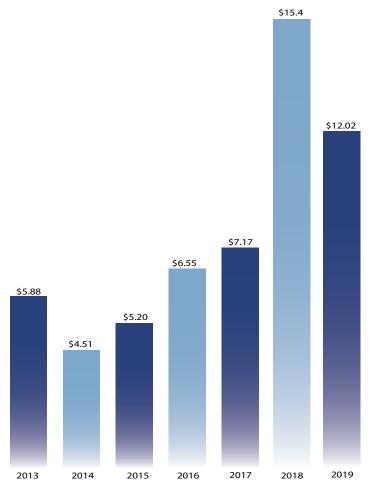
Donor-Advised Funds127
Nonprofit Funds91
Scholarships81
Designated Funds74
Unrestricted 1

2019 total funds: 374





GRANTS BY YEAR 2013 - 2019, in millions



2020 ETCF EXECUTIVE COMMITTEE & BOARD OF DIRECTORS



Tony Morgan Founding Partner Gollob Morgan Peddy P.C. Board Chair



Alan Roseman Owner/Advisor Roseman Wealth Advisors Investment Chair

2020 Board of Directors

Marilyn Abegg Glass Chairman of the Board Abegg & Associates

Craig Adams Attorney Adams & Coker, P.C.

Rick Allen CPA/Shareholder Henry & Peters, P.C.

Robert Bailes CPA, Founder Bailes & Company, P.C.

Peter Boyd Senior Executive Vice President Southside Bank

Garnett Brookshire President Peoples Petroleum

Dirk Coleman CPA, AEP, Vice President Curtis Blakely & Co., P.C.

Jay Ferguson Headmaster Grace Community School

Kimberly Fish Freelance Writer & Community Volunteer

Lee Gearheart Partner Gearheart + Gearheart, PLLC



Tiffany Kirgan Financial Advisor/Partner Johnson Financial Group Vice Chair/Governance Chair



Barbara Bass Benefits/Fundraising Auctioneer Grants Chair

Retired Federal Magistrate Judge,

United States District Court for the

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Mark Hagan

Edwin Holt

John Jones

CEO

Eastern District of Texas

Management, CFP/CAP

Holt Creative Group

Chief Executive Officer

Jones Legacy Ventures

Allen, Lottman, Kimmel P.C.

Vice President & Trust Officer

Retired Investment Advisor

Roosth Production Company

Gregory T. Kimmel

LeTourneau University

Gordon Northcutt

Richard Perryman

Steve Roosth

President

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Dale Lunsford

President

Vera Bank

Senior Vice President-Wealth

KNH Wealth Management Group

Michael Bosworth

President Bosworth & Associates Treasurer/ Audit Chair



Dawn Franks President Your Philanthropy Policy Chair

Kristen Seeber President & CEO Women's Fund of Smith County

Scott Terry Retired Investment Advisor



Shannon Glenney Community Volunteer Secretary/ Marketing/Development Chair



Partner, WorthPointe Wealth Management Immediate Past Board Chair

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W. Fred Smith, Jr. Founder of The Gathering

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F. William Martin Retired Civic Leader

H.T. Smith Managing Partner Rutledge Capital

Cass

Harriso

Panola

Unshu

Smith

Hendersor

rego

Rusk

Norman Shtofman* The Shtofman Company

A.W. "Dub" Riter, Jr.* Riter Management Co., L.C.

*Deceased

ETCF serves 32 counties in East Texas.



315 N Broadway, Suite 210 Tyler, Texas 75702 903-533-0208 Toll Free 1-866-533 ETCF (3823) FAX 903-533-0258 www.etcf.org

Philanthropy builds community and changes lives. East Texas Communities Foundation supports philanthropy by offering simple ways for donors to achieve their charitable goals.